

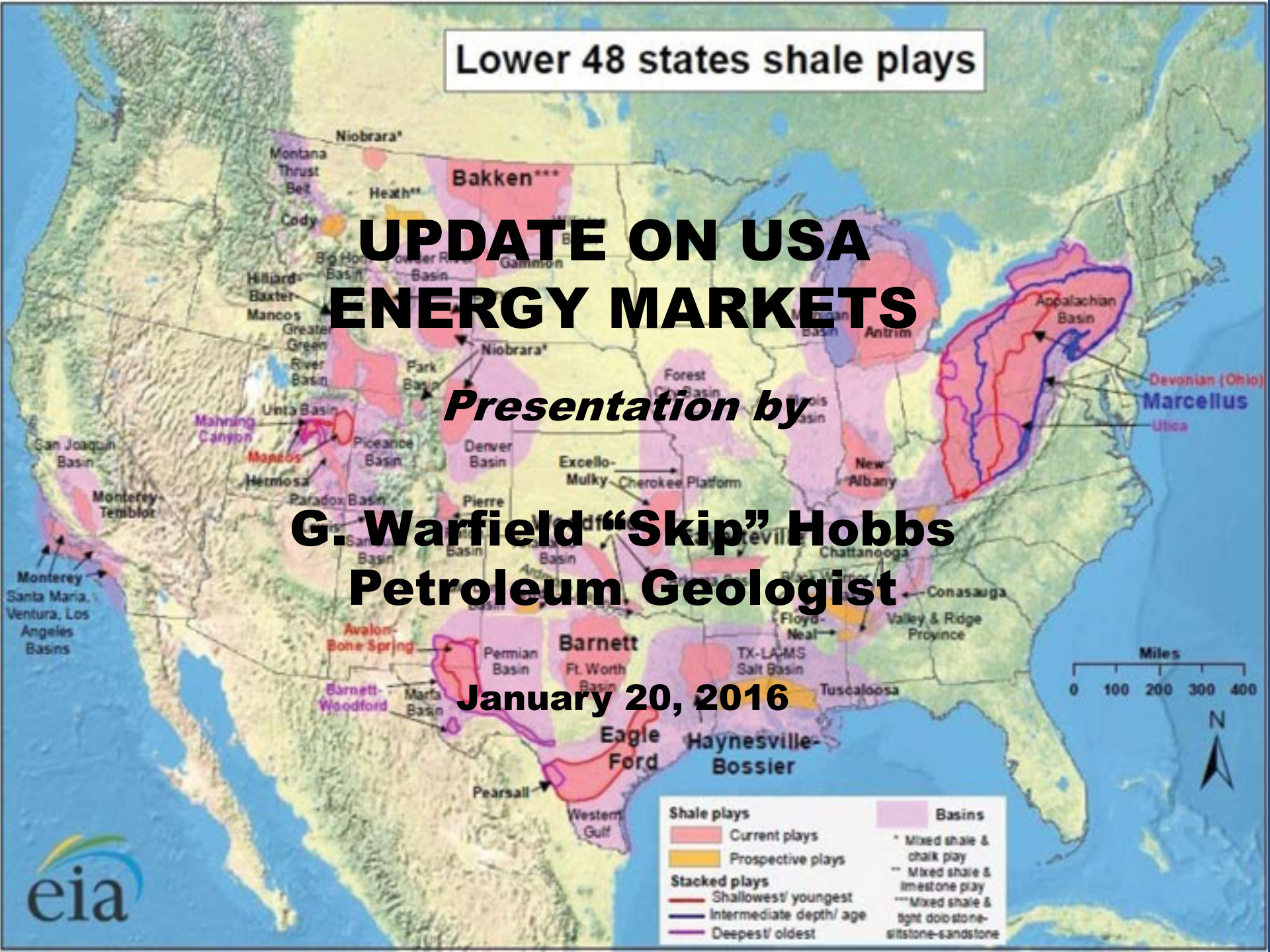
Lower 48 states shale plays

UPDATE ON USA ENERGY MARKETS

Presentation by

G. Warfield “Skip” Hobbs
Petroleum Geologist

January 20, 2016



THE FINANCIAL NEWS HEADLINES

OIL PRICES CLOSE BELOW \$30 AT 12-YEAR LOW

Crude Oil Supplies are Enormous - World “Drowning” in Oil Says IEA

Troubled Exco Obtains Lifeline @ 12.5%

BP Promises Deeper Cost Cuts

Samson Declares Bankruptcy

**Warm Fall Forecasts
Slam Natural Gas**

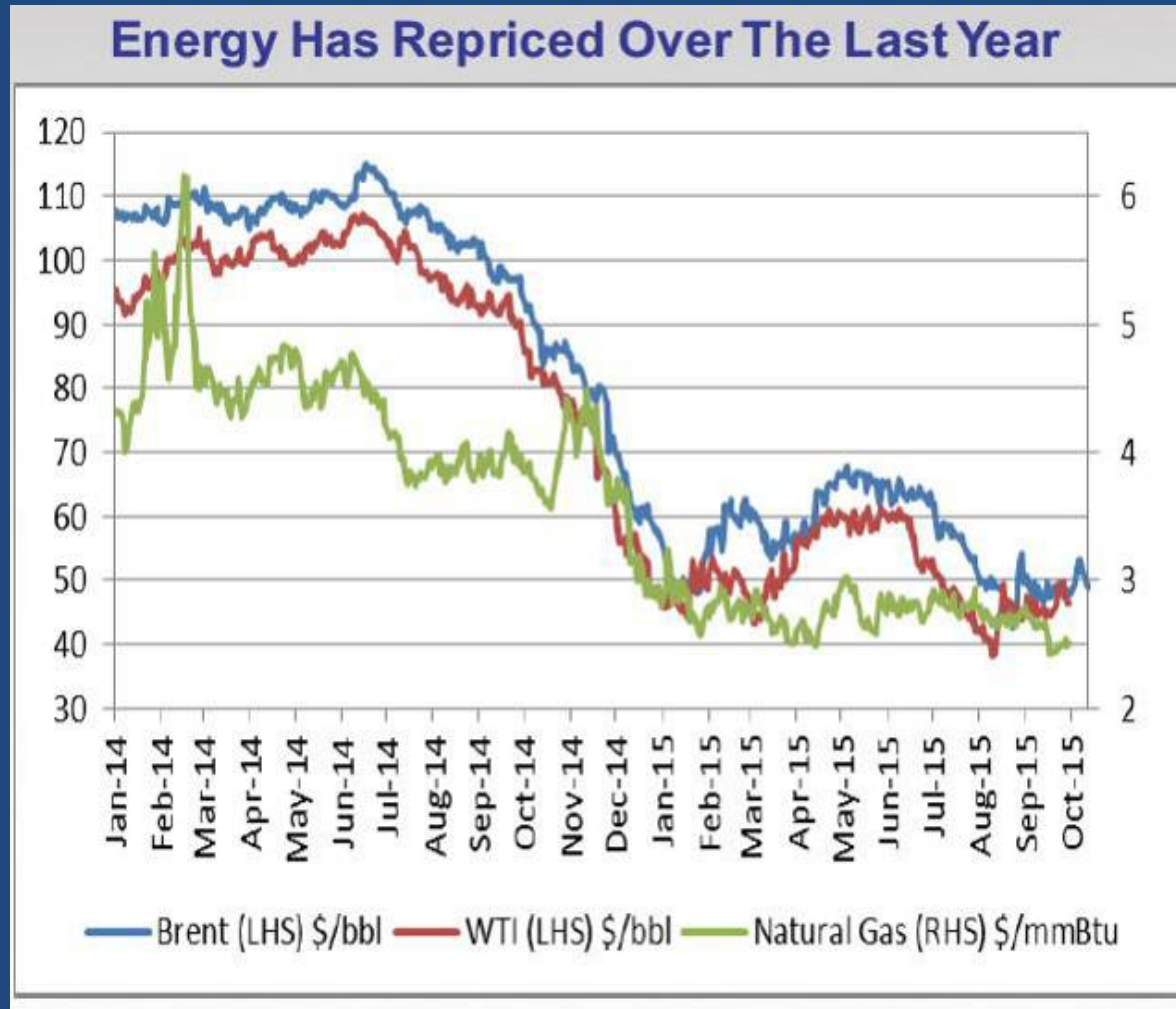
OPEC Continues Pumping at High Rates as US Production Declines

OIL DROP SPARKS BANKRUPTCY FEARS

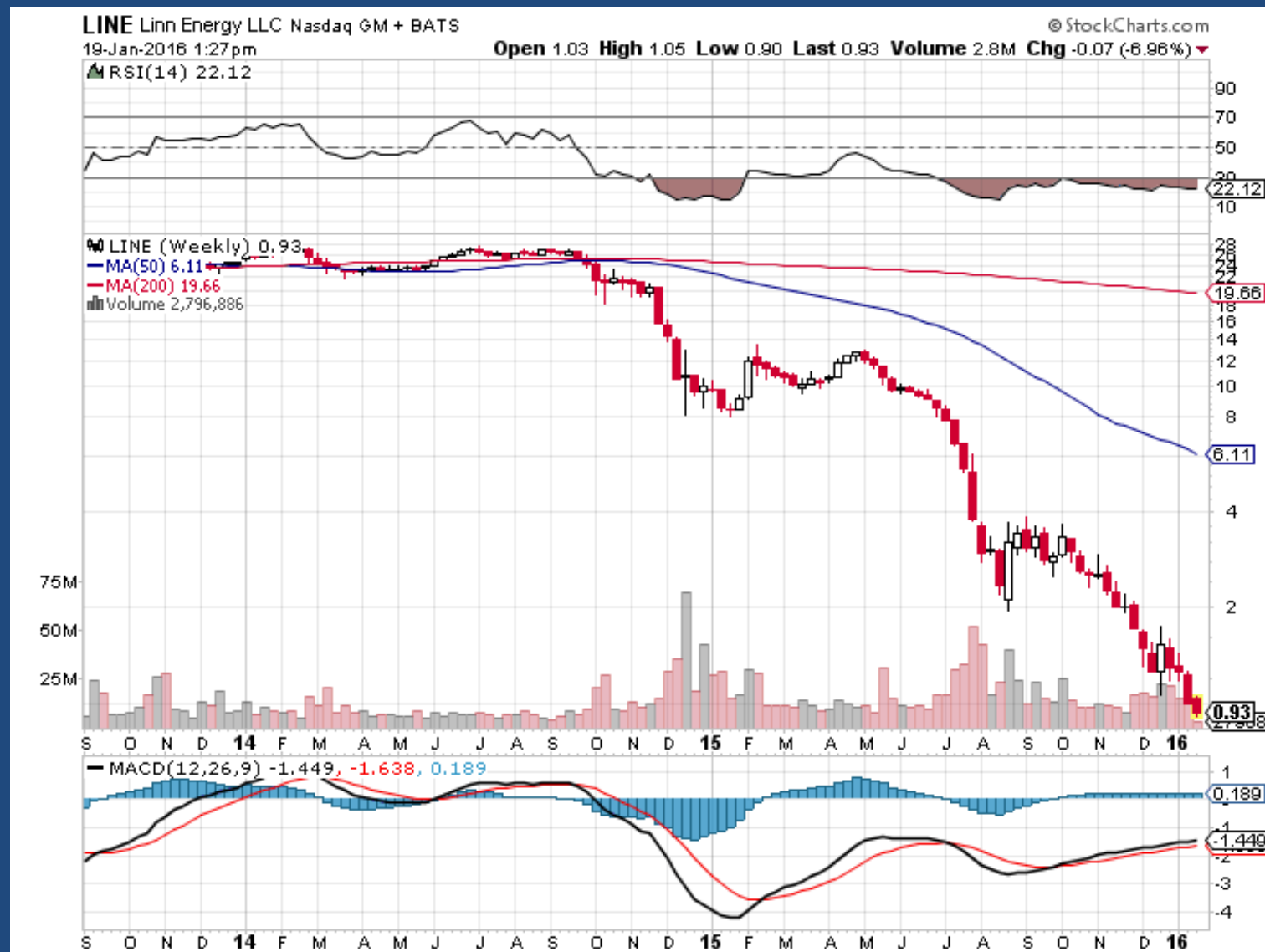
Shell to Halt Carmon Creek In Situ Project: Incurring Impairment of \$2 Billion



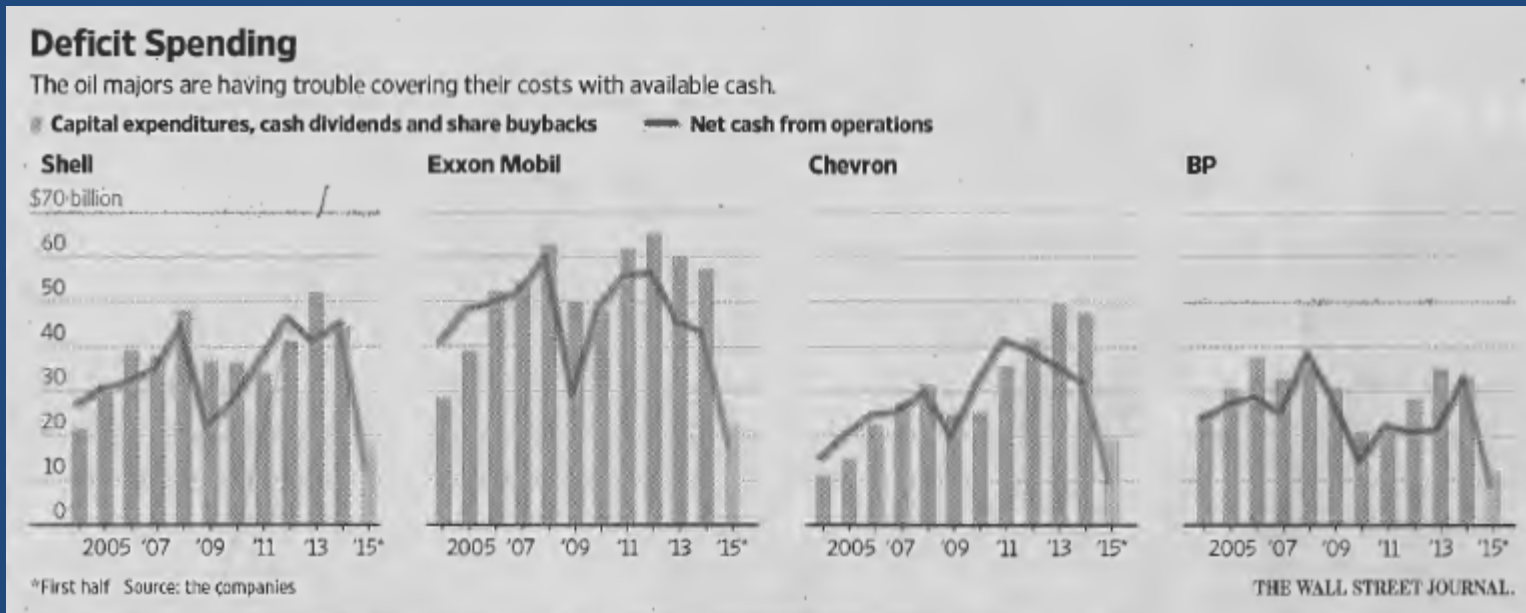
The Reality of Commodity Prices Boom to Bust in One Year



Collapsing Prices are Killing Small Oil Companies



Cash Crunch Looms for Top Oil Companies



WSJ 10-26-15

The majors will survive, but many independent production companies with excessive debt will not as collateral value of reserves is re-determined.

Oil service companies in peril as well.

OUTLINE OF TALK

Why the Bust after the Boom in petroleum ?

Technological Advances

Supply vs Demand and macroeconomics

Coal

Green Energy

The Upswing?

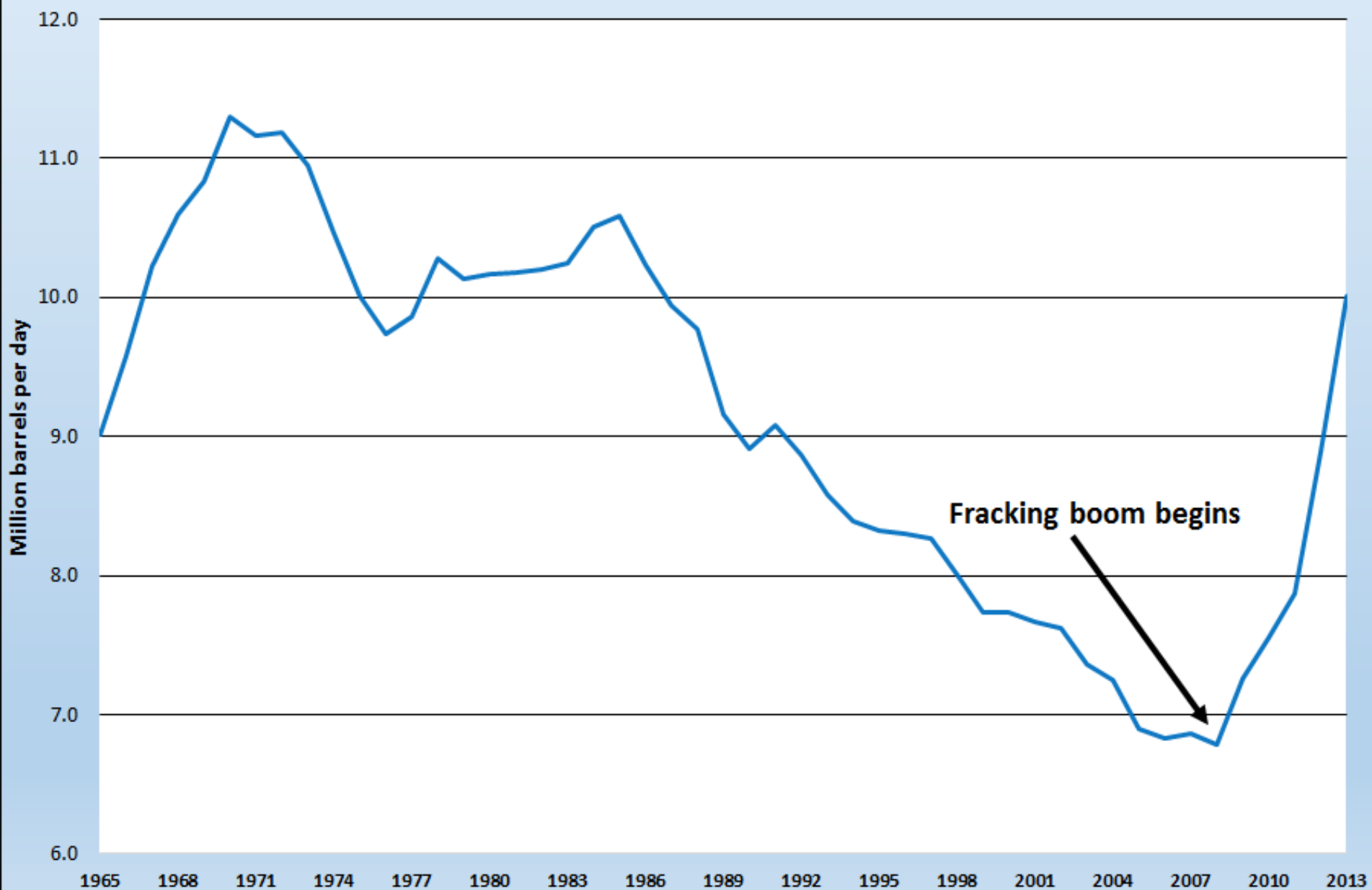
THE GOOD NEWS

**USA OIL AND GAS PRODUCTION
SOARED 2008-2015**

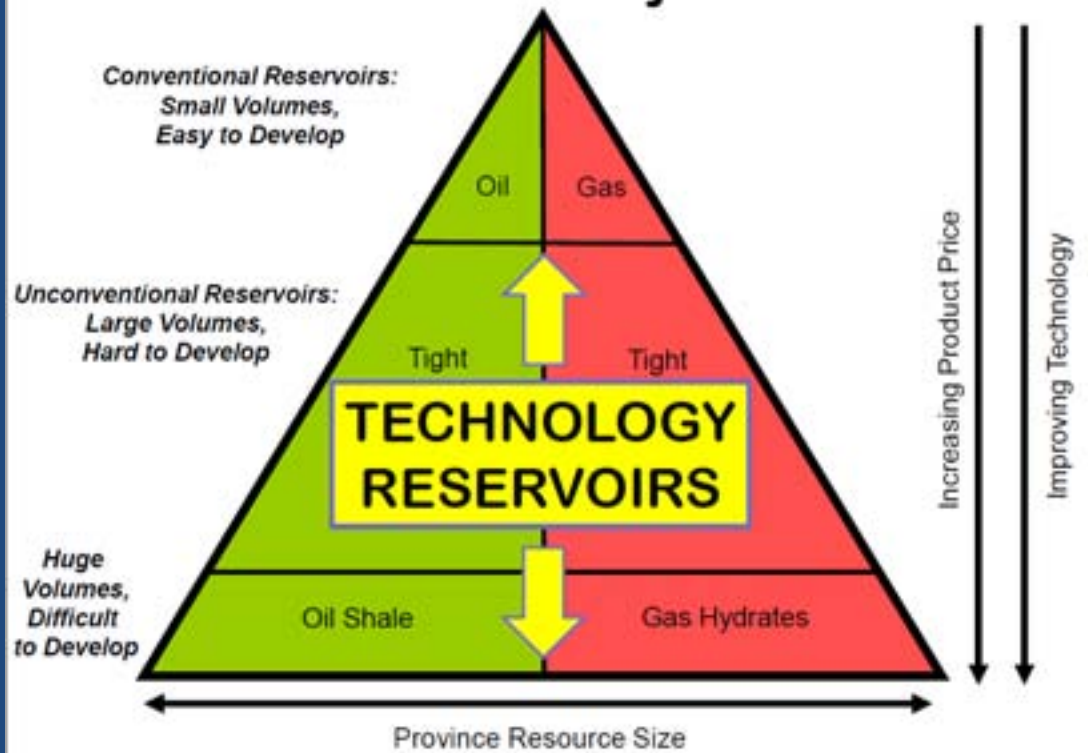
**GREEN ENERGY RESOURCES BOOMING
AS INSTALLATION COSTS DROP**

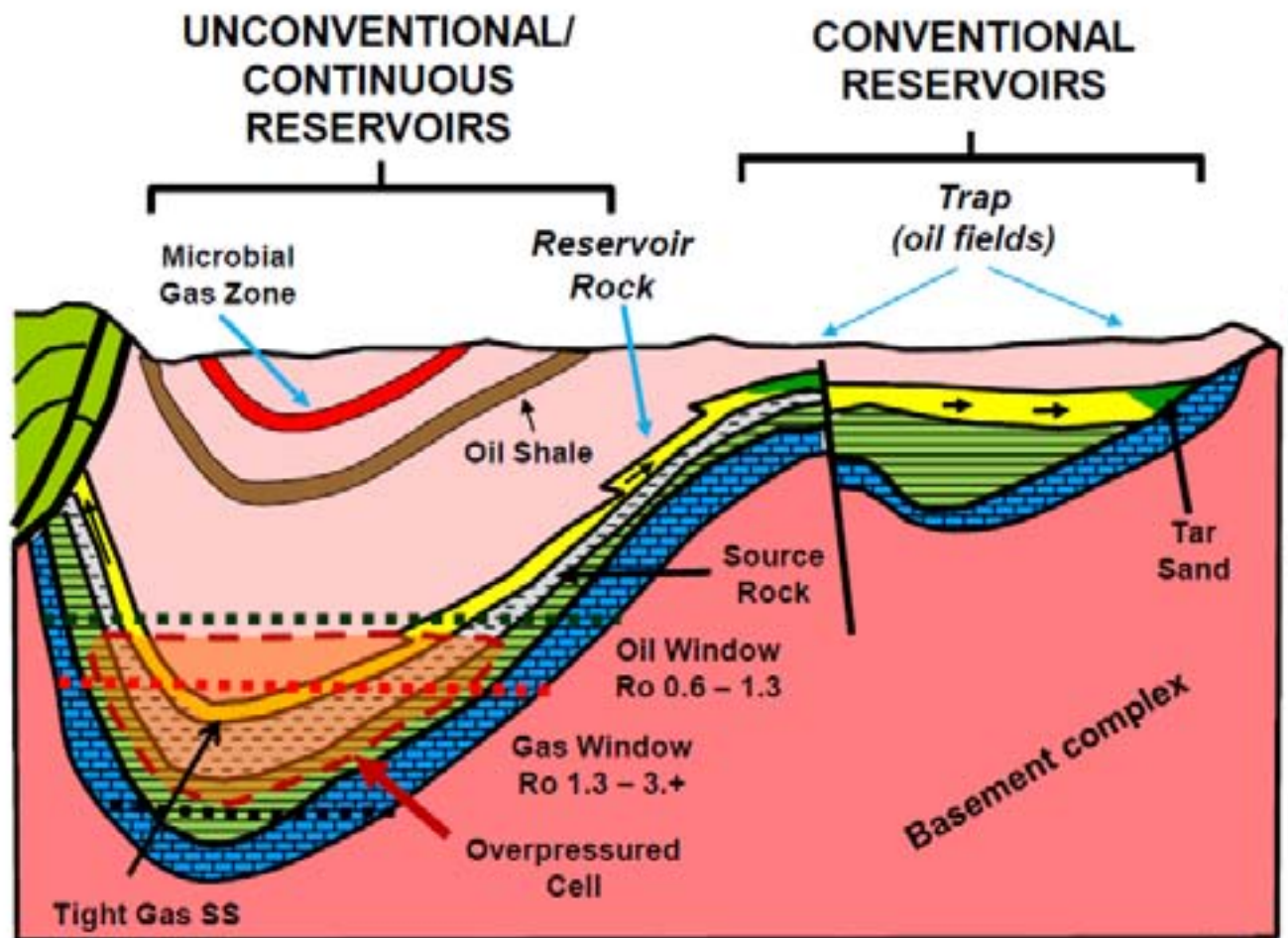
**A CLEANER AND HEALTHIER ENVIRONMENT
RESULTING FROM EPA REGULATIONS**

US Oil Production 1965-2013



The Resource Pyramid





- Conventional
 - Structural
 - Stratigraphic
 - Combination
- Unconventional
 - Coalbed Methane
 - Shallow Basin Methane (biogenic)
 - Shale Gas
 - Shale Oil
 - Tight Oil ('continuous')
 - Oil Shale
 - Tar Sands

Hi-rate HC Generation



8000 ft

Base HC Generation



4000 ft

Over-Pressured Cell



0

100

200

300 miles

Modified from Magoon, 1988

North American shale plays (as of May 2011)

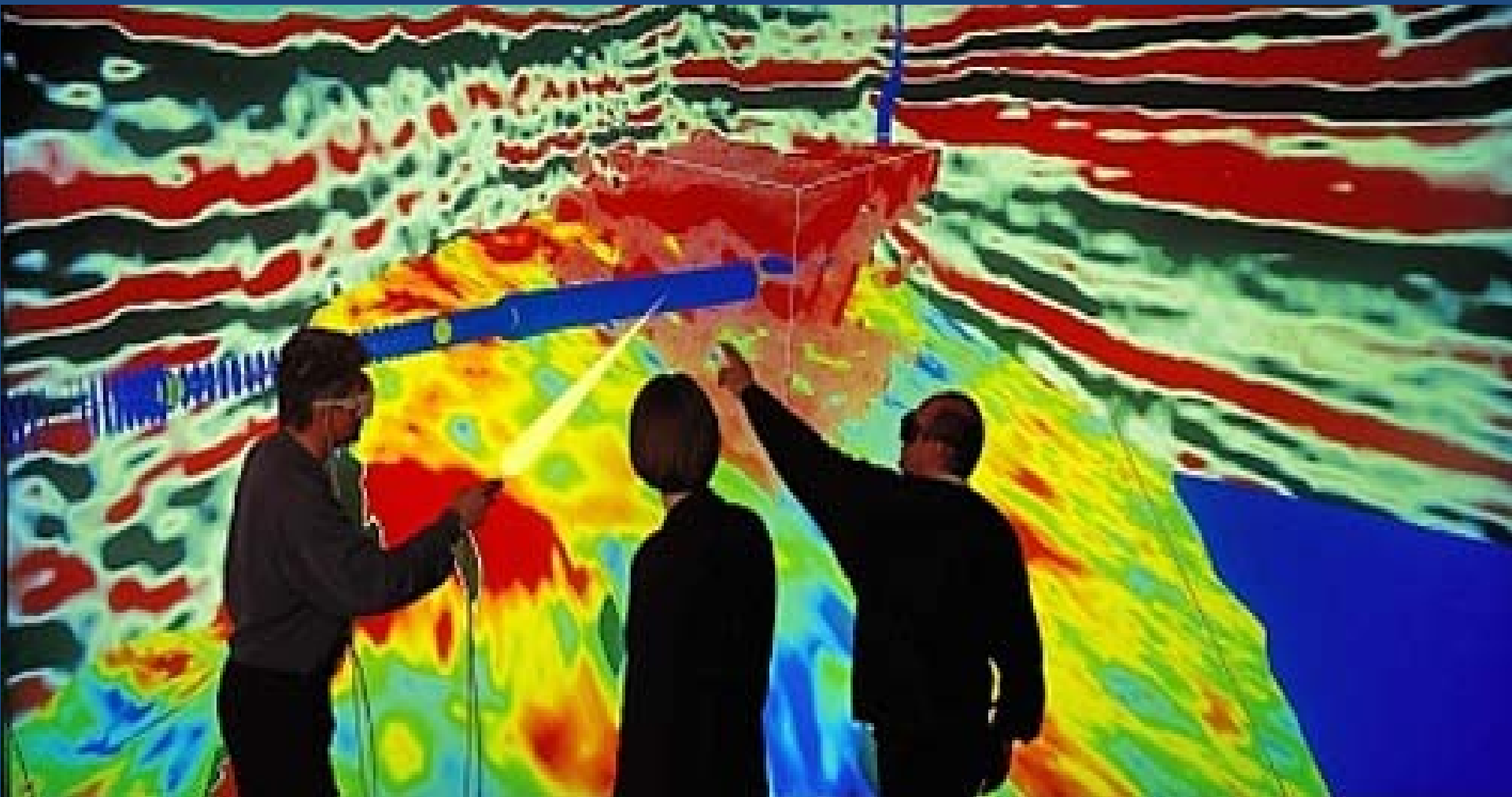


WHY THE SURGE IN USA OIL & GAS PRODUCTION?

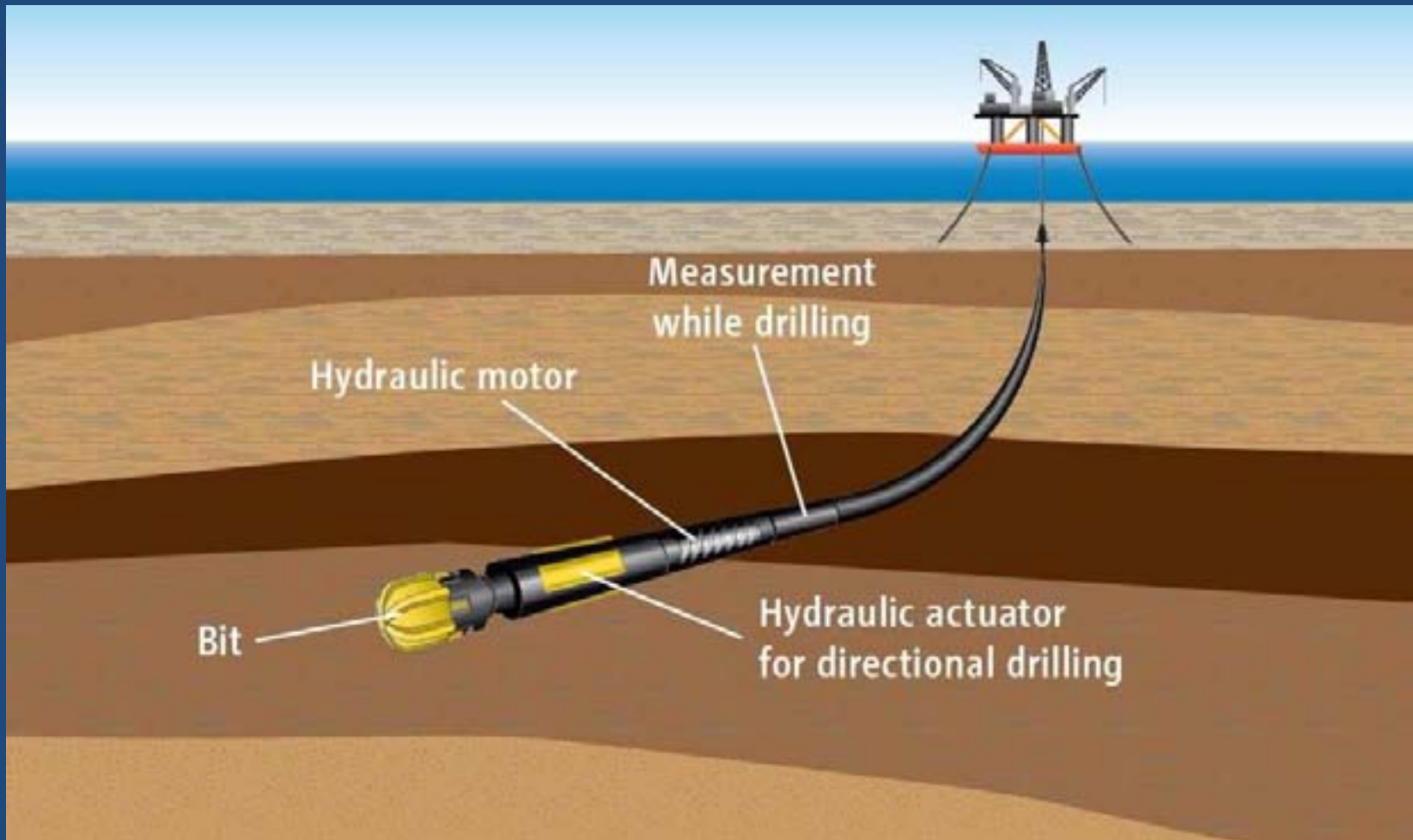
**TECHNOLOGY UNLOCKED THE
ABUNDANT HYDROCARBONS IN
UNCONVENTIONAL RESERVOIRS.**

And USA has abundant unconventional resources

TECHNOLOGY + GOOD GEOLOGY + ACCESS

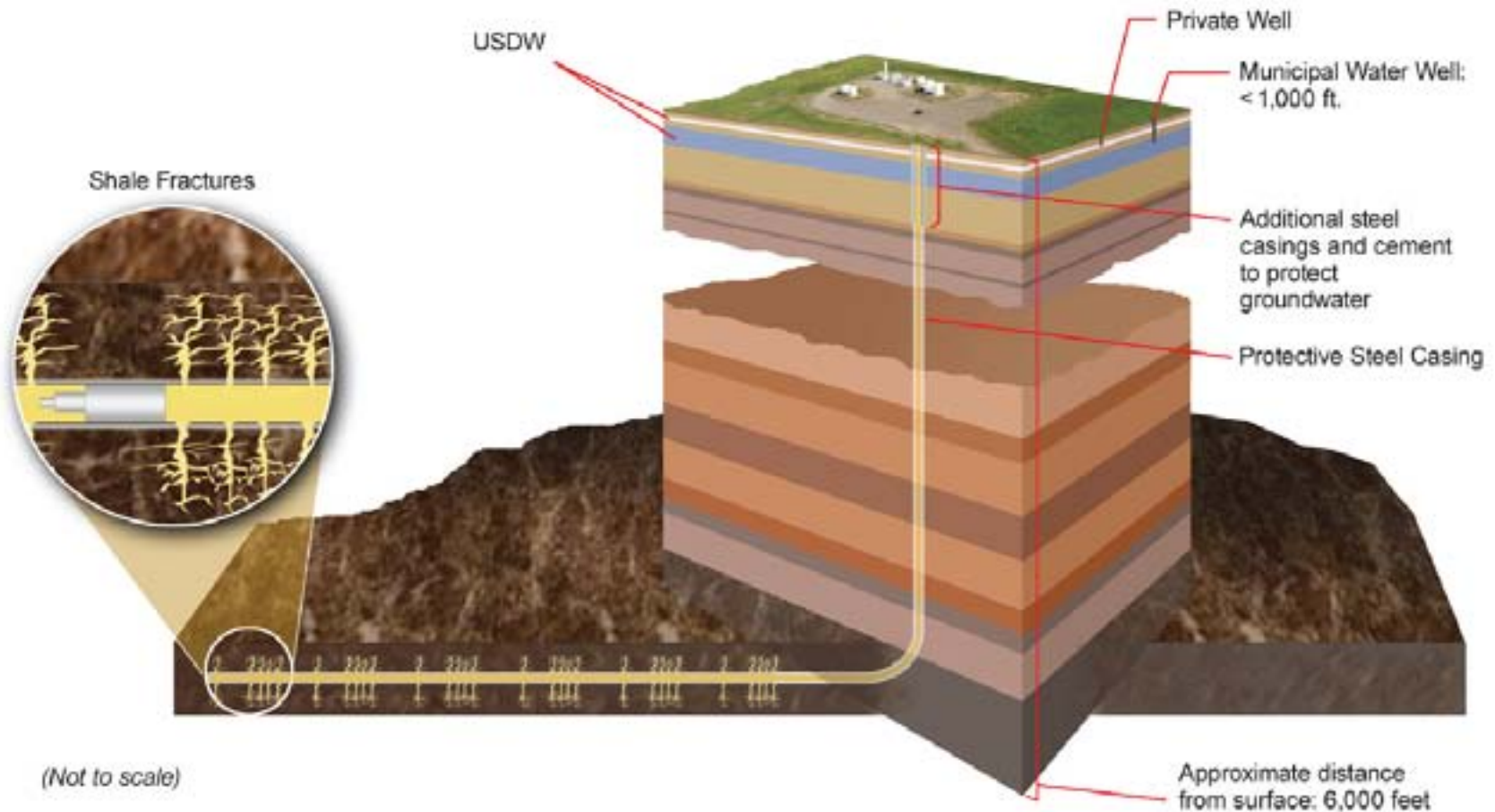


HORIZONTAL DRILLING TECHNOLOGY



**Laterals are now being routinely drilled up to 10,000 ft.
(and staying within zone)**

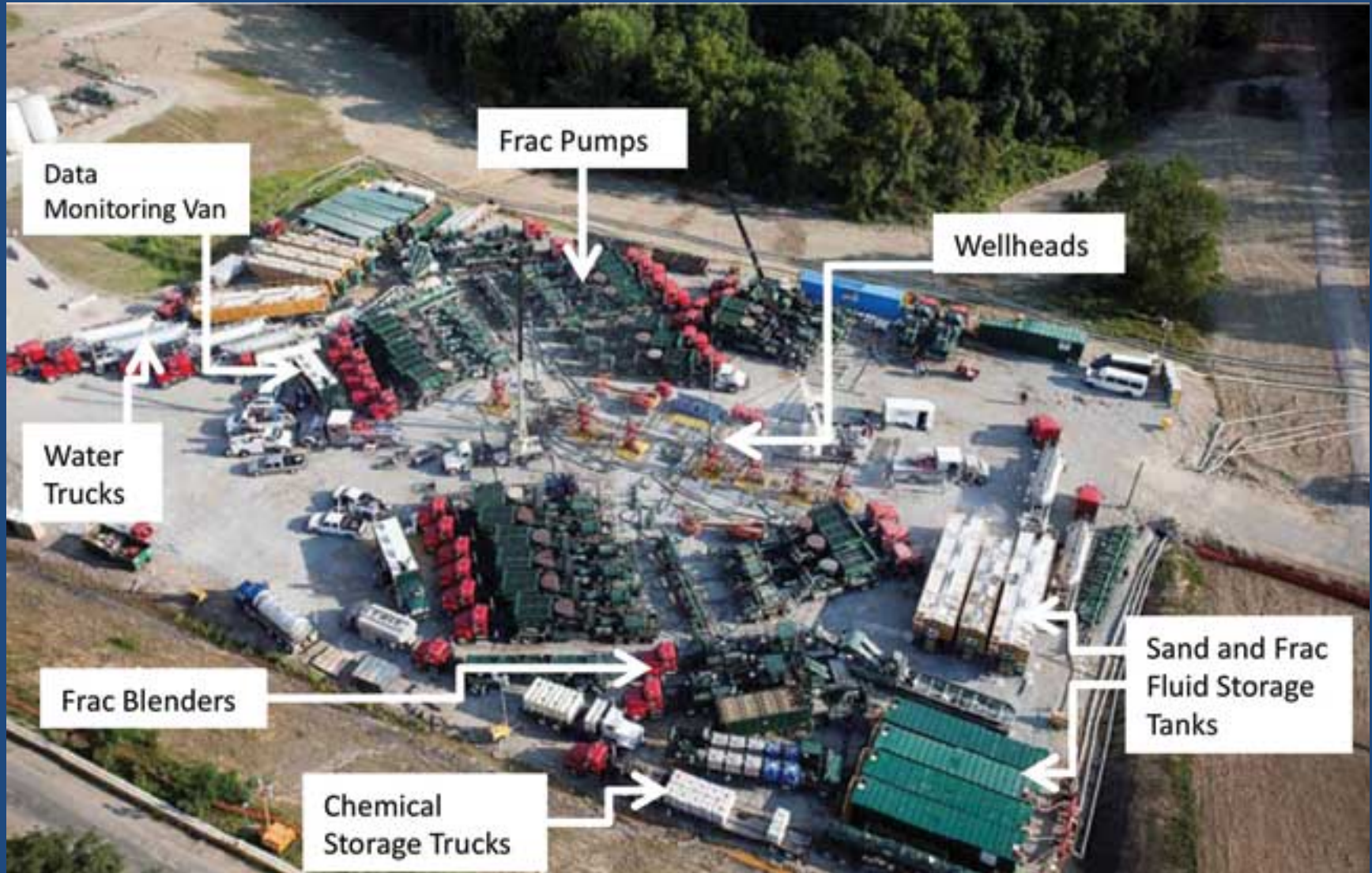
HYDRAULIC FRACTURING TECHNOLOGY



Steel casing lines the well and is cemented in place to prevent any communication up the wellbore as the fracturing job is pumped or the well is produced. Shallow formations holding fresh water that may be useful for farming or public consumption are separated from the fractured shale by thousands of feet of rock.

Now 30-40 stage fracks over a 1-2 mile lateral

FRAC JOB IN PROGRESS



A typical Marcellus Well @ 4-5 million gal H₂O and 3-5 million lbs. frac sand

Note: Unimin - New Canaan connection

FRACKING IS SAFE !

“In no case have we made a definitive determination that the fracking process has caused chemicals to enter groundwater.”

— Former EPA administrator Lisa Jackson

The Susquehanna River Basin Commission (SRBC) said Marcellus Shale development has not harmed water quality based on findings from its third report on water quality conditions in select Watersheds within SRBC. (September 2015)

Report from Yale researchers finds well water not tainted by fracking

A new report led by researchers from Yale University published in the Proceedings of the National Academy of Sciences has measured well water near hydraulically fractured wells to see if it might be contaminated by methane and fracking fluids flowing upward from shale formations. What did the researchers find? No contamination due to fracking. (October 2015)

Appalachian Shale Plays

Period		Group	Unit	Lithology	
Devonian	Upper	Genesee	Burket		
			Tully Limestone		☀
	Middle	Hamilton	Marcellus Shale		☀
			Onondaga Lst		☀
	Lower	TriStates	Oriskany Sst		☀
Heldeberg		Manlius Lst		☀	
	Silurian	Upper	Salina	Rondout Dol	
Akron Dol					☀
Lockport			Bertie Shale		
			Syracuse Salt		
Lower		Clinton	Vernon Dol		
			Lockport Dol		
		Clinton	Rochester Sh		☀
			Irondequoit Lst		☀
Ordovician	Upper	Medina	Sodus Shale		☀
					☀
		Trenton/ Black River	Grimsby Sst		☀
			Queenston Sst		☀
	Lower	Beeman- town	Lorraine Sst		☀
			Utica Shale		☀
Cambrian	Upper		Trenton Lst		☀
			Black River Lst		☀
Precambrian Basement					

← **Burket**

← **Marcellus**

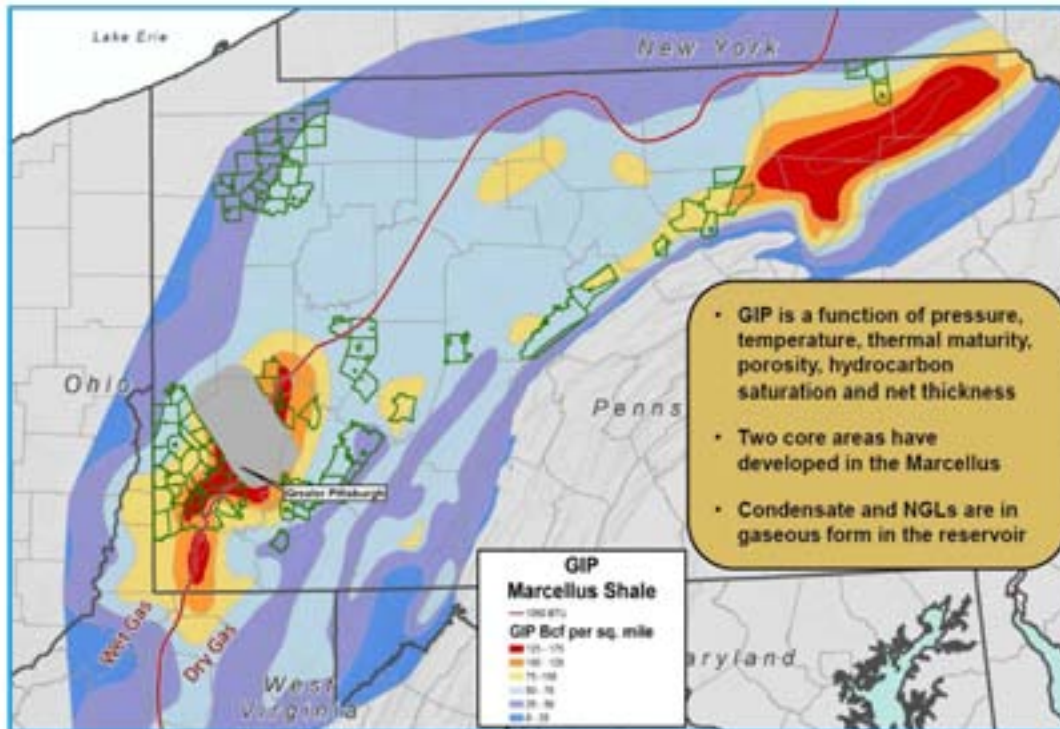
← **Utica**

 = gas producing formation

THE MARCELLUS

An Incredible New Resource In An Old Basin

Gas In Place (GIP) – Marcellus Shale



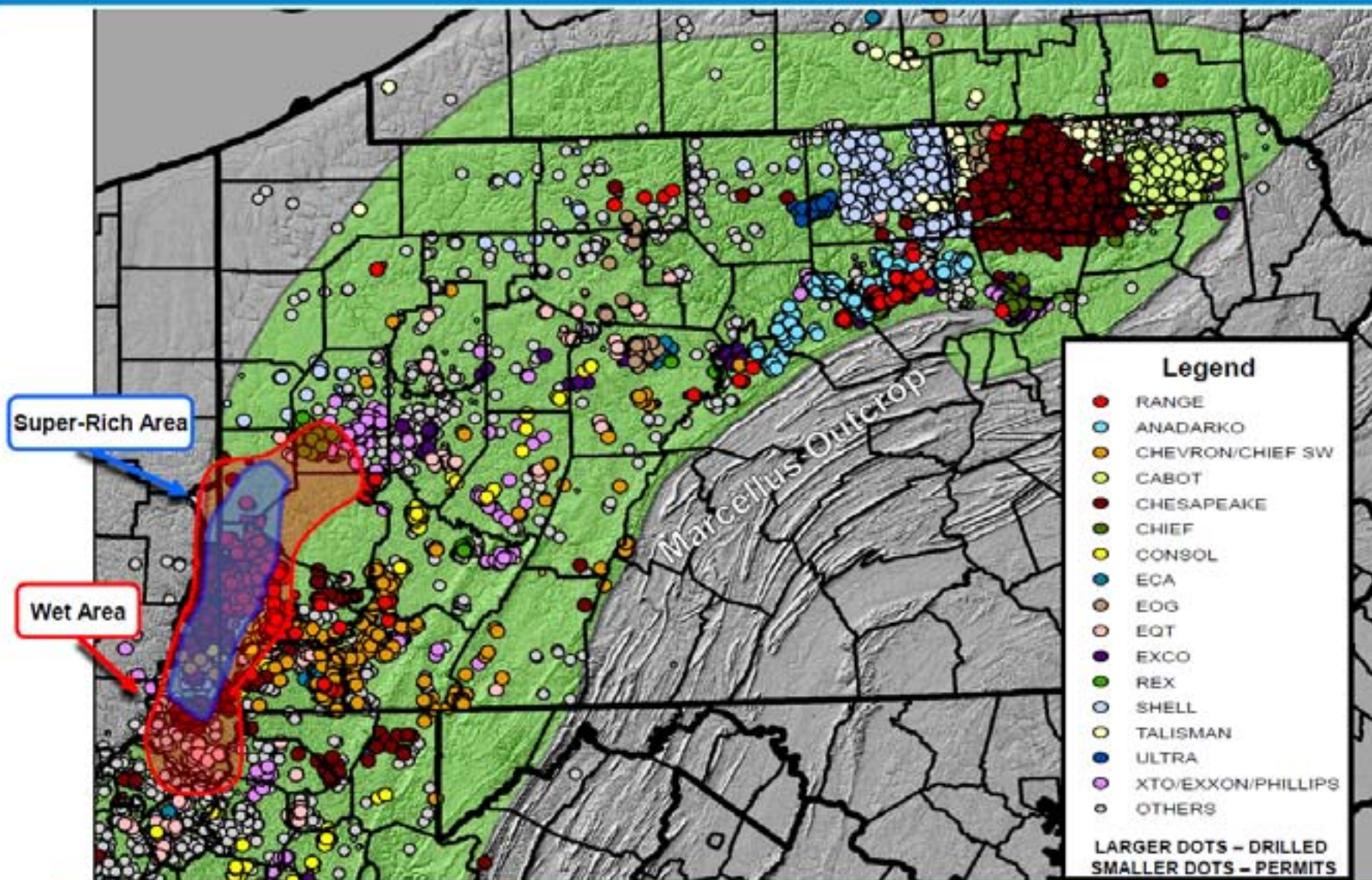
Note: Townships where Range holds ~3,000 or more acres (as of 12/31/2013), and estimated as prospective, are outlined green. GIP – Range estimates.

**Over 6000 wells
Since 2007**

**Largest Natural Gas
& Liquids Play
In North America**

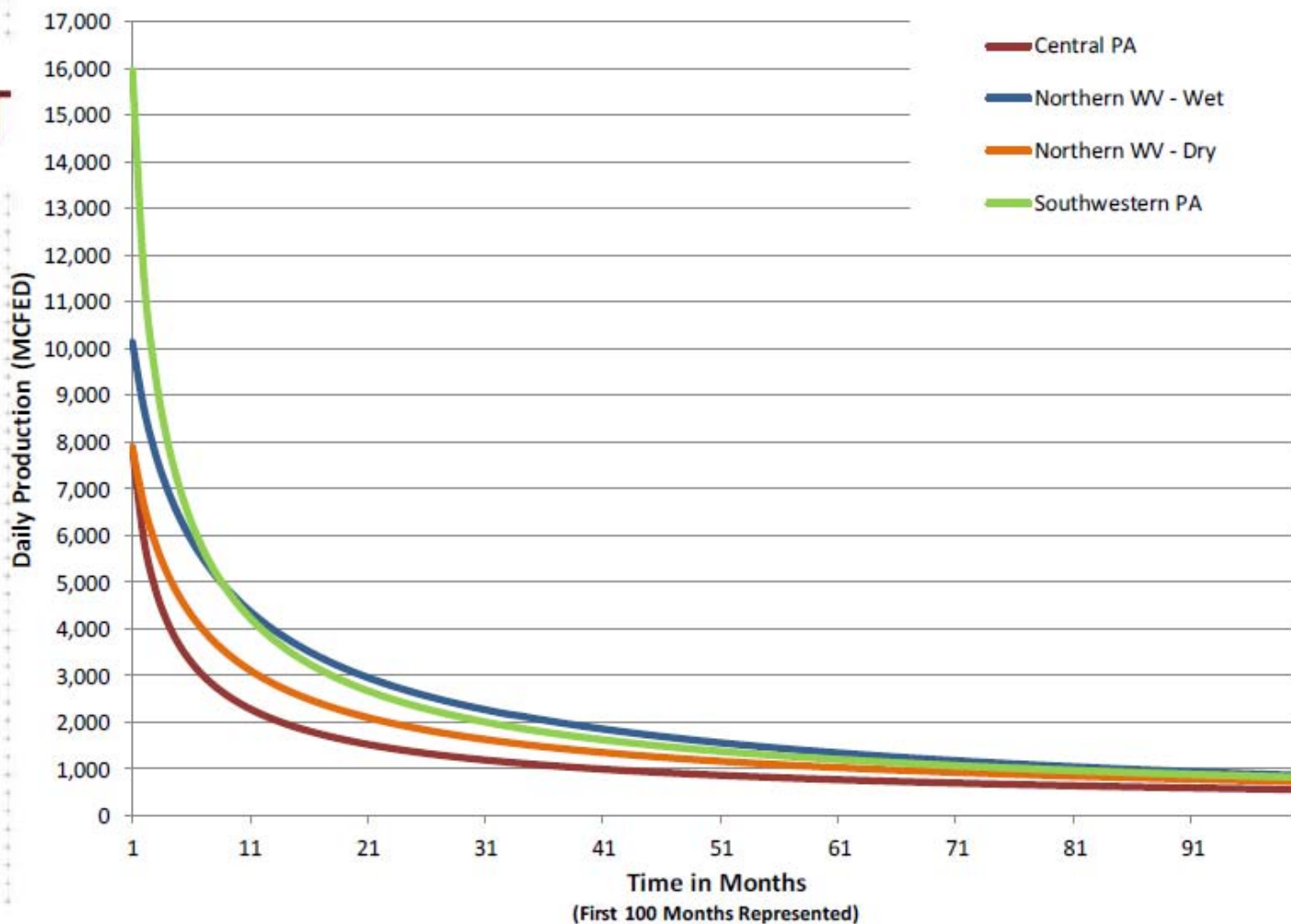
**Potential recoverable
Resource of
400-500 TCF**

Shale Wells Drilled and Permitted



Marcellus Play Type Curves by Area – 5,400' lateral

EQT



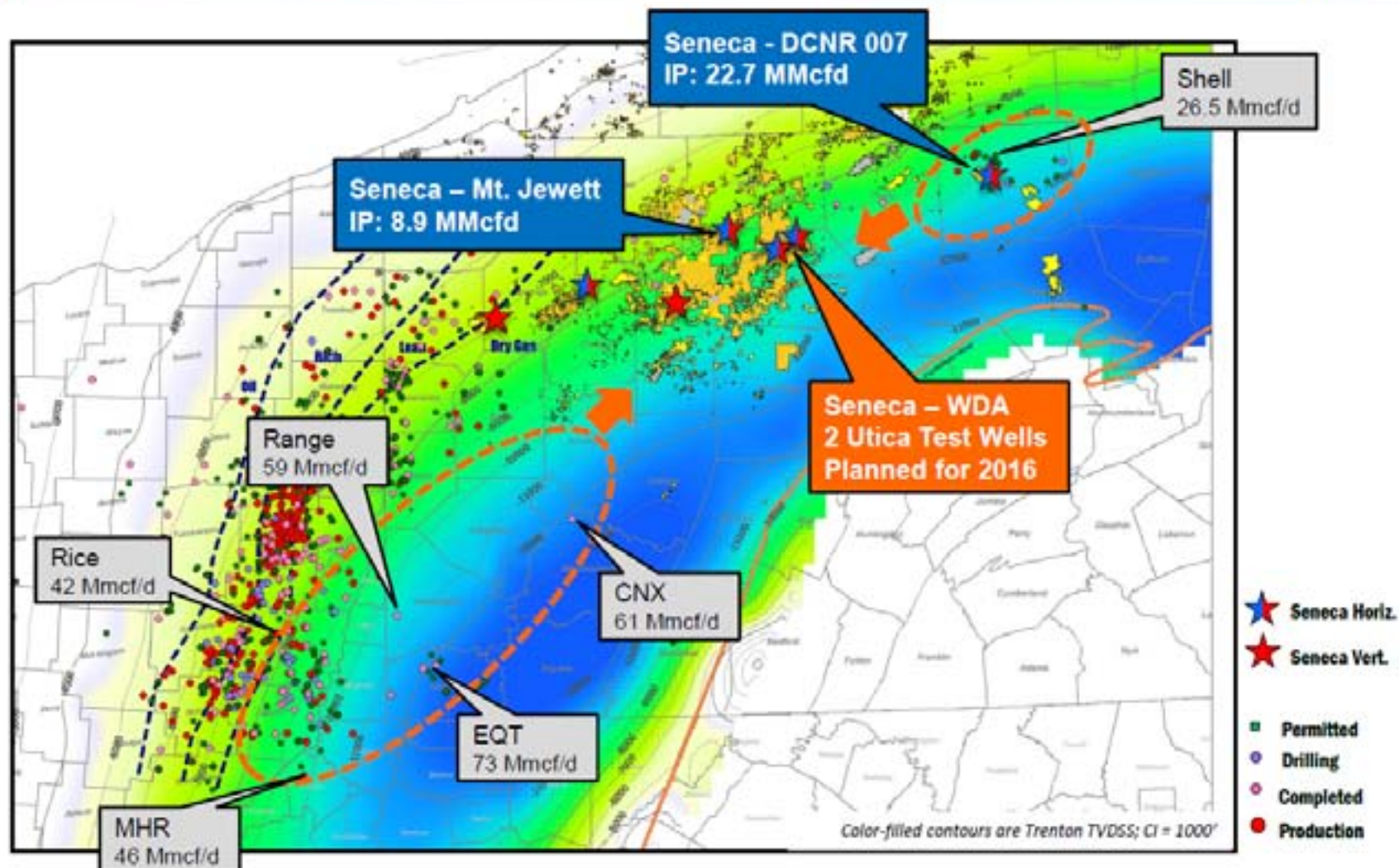
Type curve and well cost data posted on www.eqt.com under investor relations

Marcellus Economics

IRR – Northern WV – Dry Gas Area

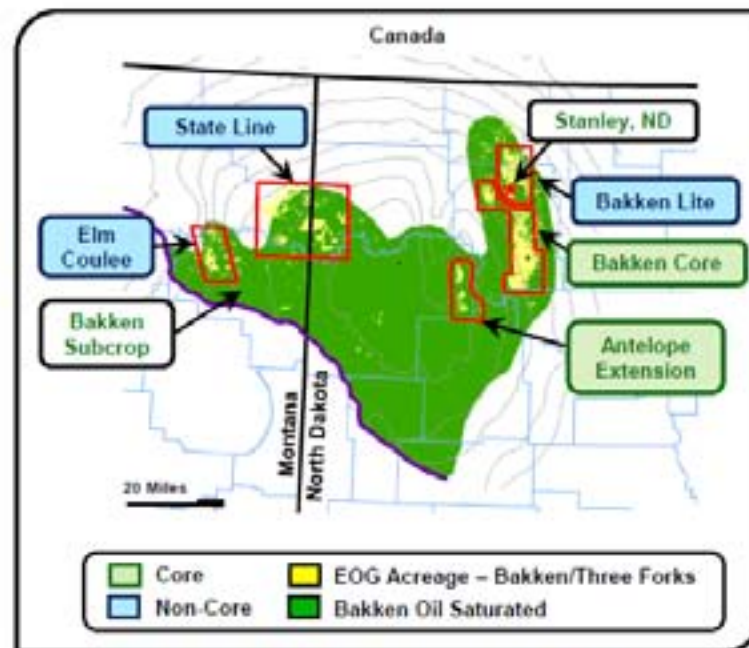


Utica/Point Pleasant: Industry Activity

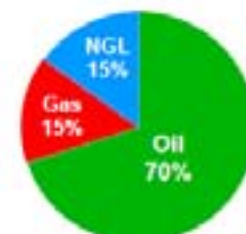


EOG Resources Bakken/Three Forks Oil

- Increased Estimated Reserve Potential by 600 MMBoe* to 1.0 BnBoe*
 - 1,540 Net Remaining Locations
 - 8,400' Lateral
 - \$7.1 MM CWC**
 - 650' Spacing
- Core – Highest Rate-of-Return Drilling
 - 120k Net Acres
 - Bakken Core and Antelope Extension
- Non-Core – Economic With Upside
 - 110k Net Acres
 - Bakken Lite, State Line and Elm Coulee
- Additional Upside Potential
 - High-Density Completions and Targeting
 - Further Downspacing



Area	Reserve Potential MMBoe, Net	Gross/Net EUR (Mboe/Well)	Net Locations
Core	360	745/610	590
Non-Core	400	510/420	950
Existing Wells	260	580/470	560
Total	1,020		2,100

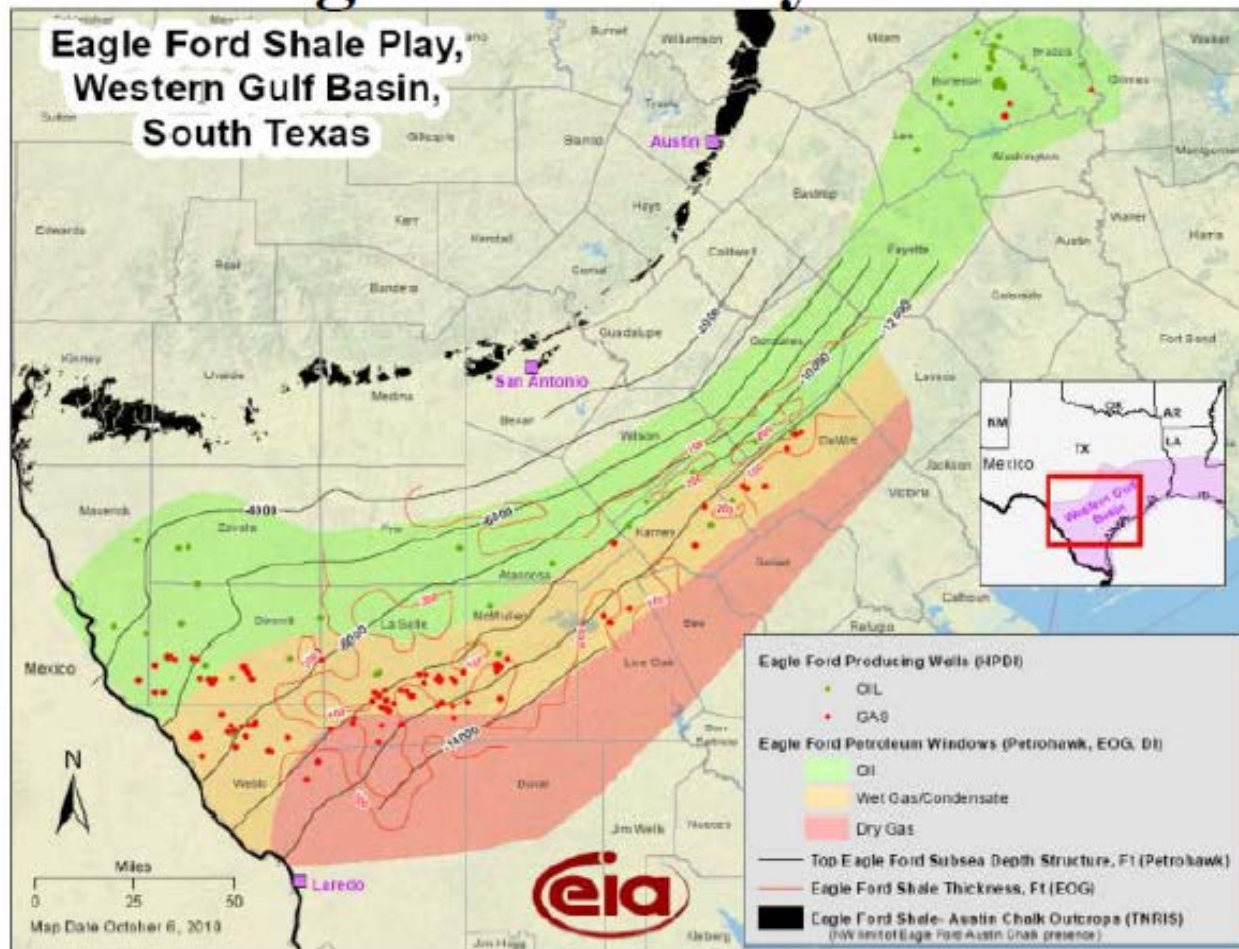


Remaining Wells

* Estimated potential reserves net to EOG, not proved reserves. Includes 219 MMBoe proved reserves in Bakken/Three Forks booked at December 31, 2014. Includes prior production from existing wells.

** CWC = Drilling, Completion and Well-Site Facilities.

Eagle Ford Play Trend

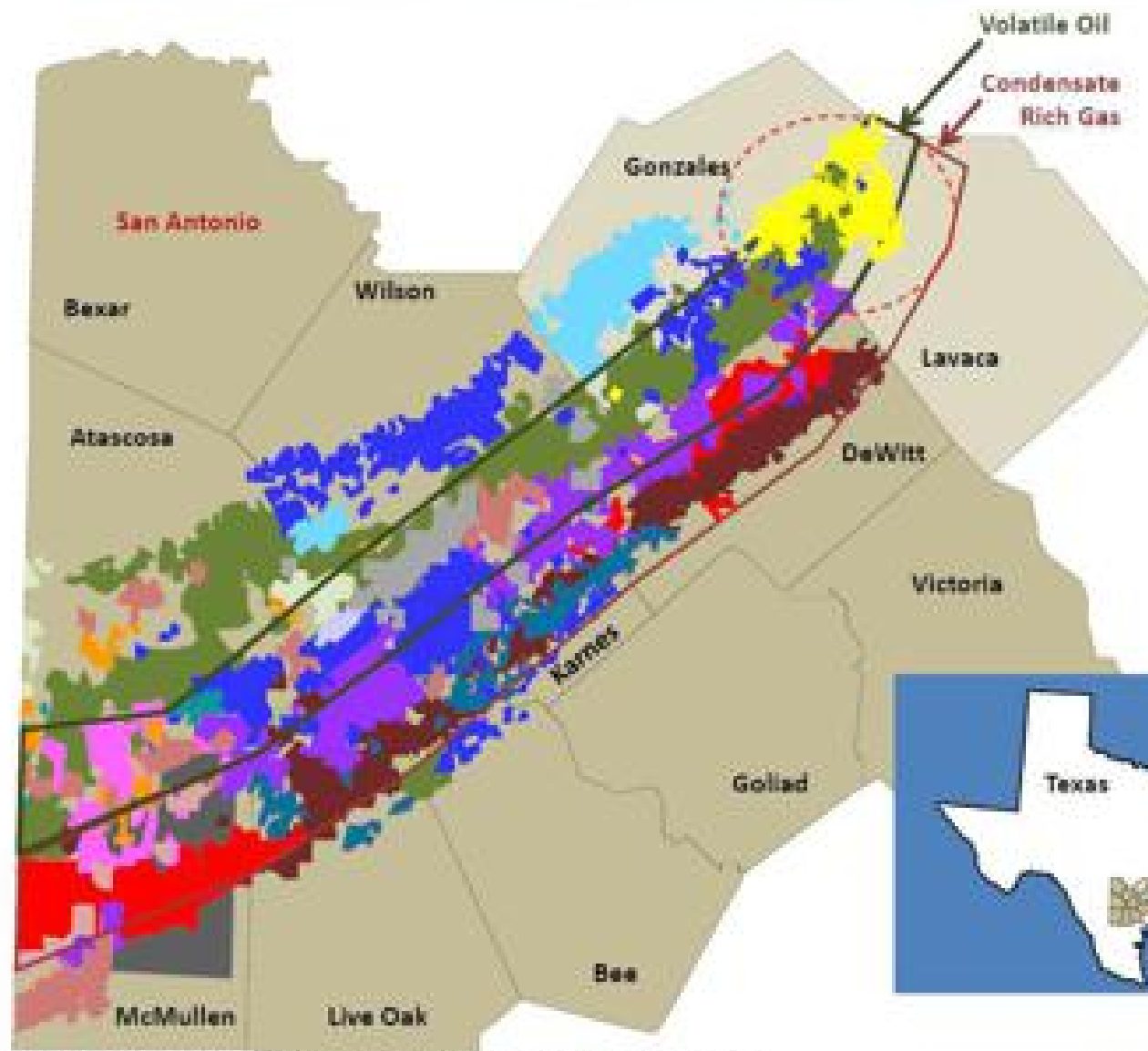


CONFIDENTIAL

Figure 1

Overview of the Eagle Ford Shale

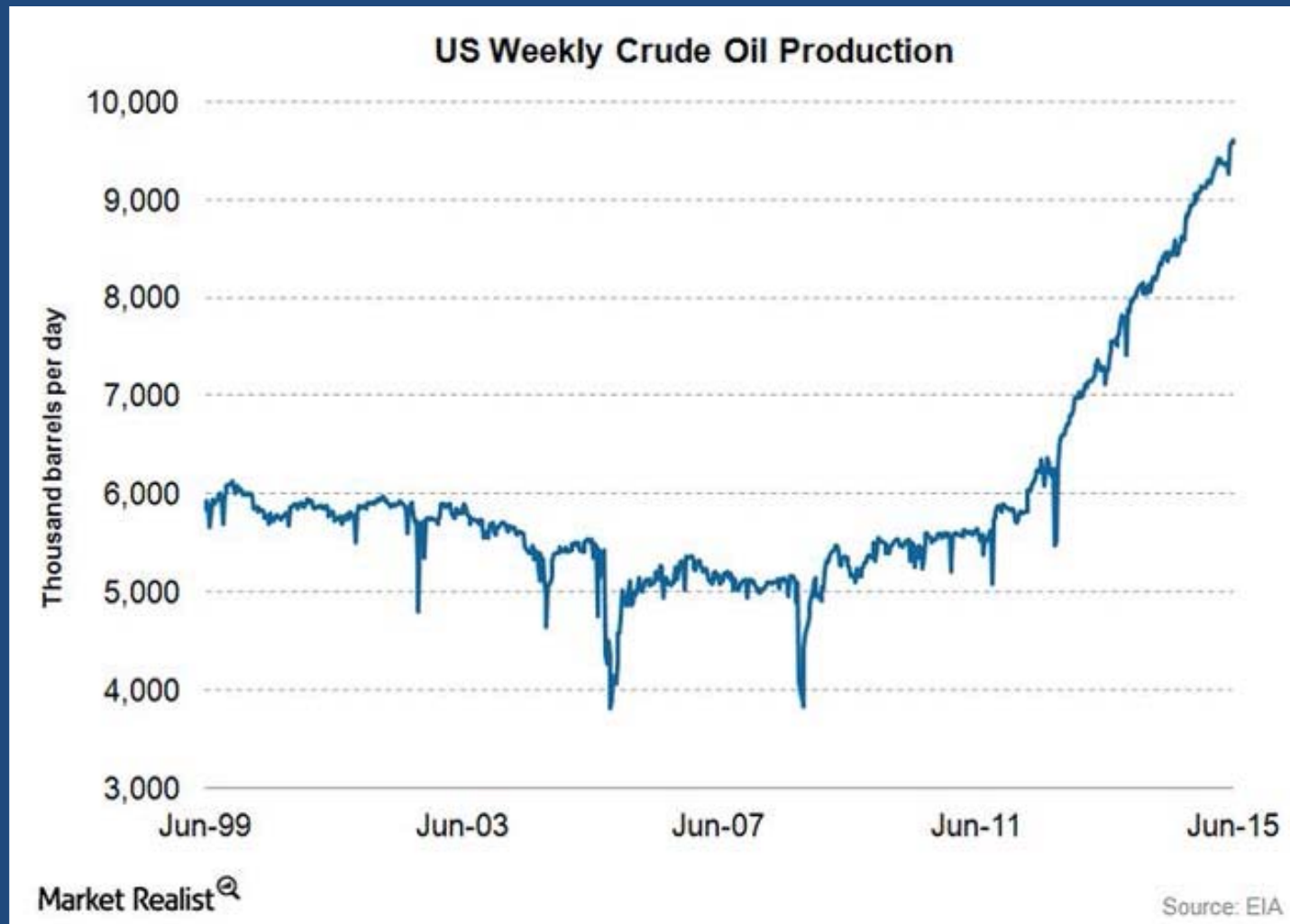
Eastern Volatile Oil and Condensate Rich Gas Windows⁽¹⁾



Note: Some EFS operators off map.

(1) Based on recent company presentations, as well as industry publications. Some industry publication information may be out of date.

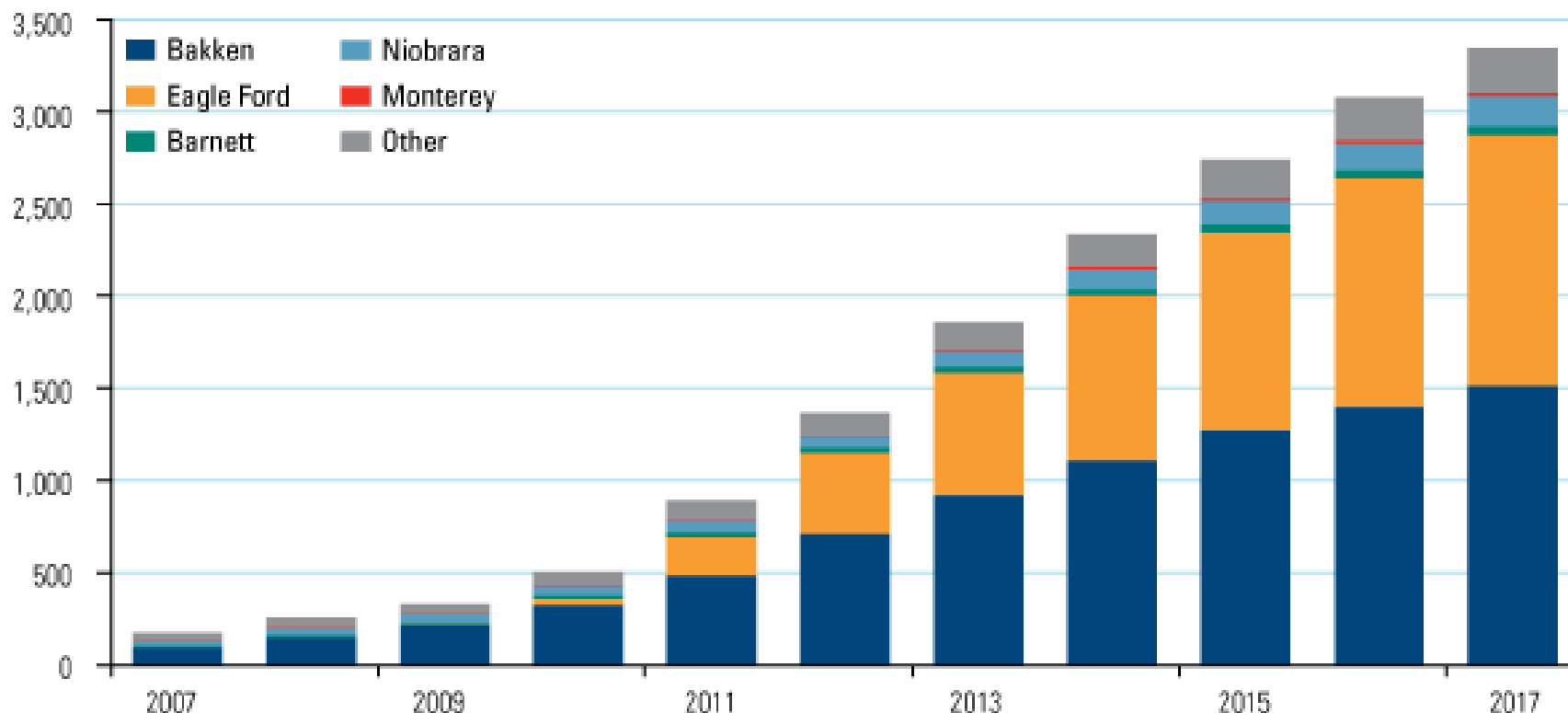
USA PRODUCTION TAKES OFF



INCREMENTAL OIL PRODUCTION FROM SHALES

U.S. Shale Oil Production Growing

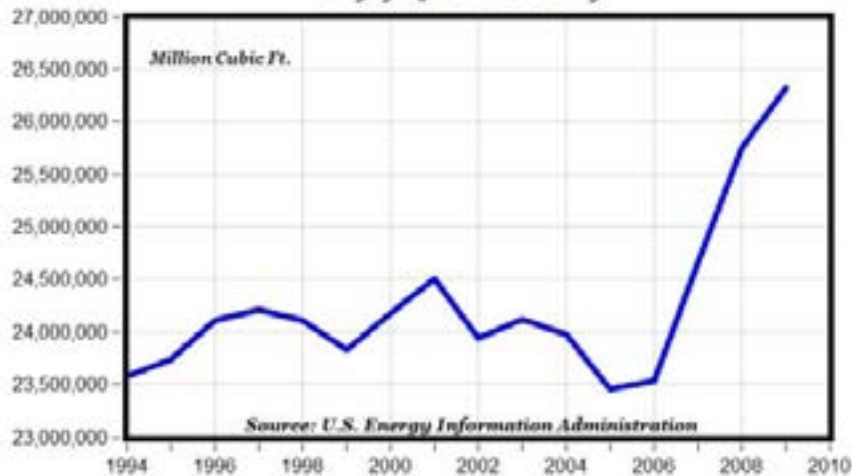
Thousand barrels per day



Source: Woodmac, IEA, EIA, Reuters, company reports, BofA Merrill Lynch Global Commodities Research

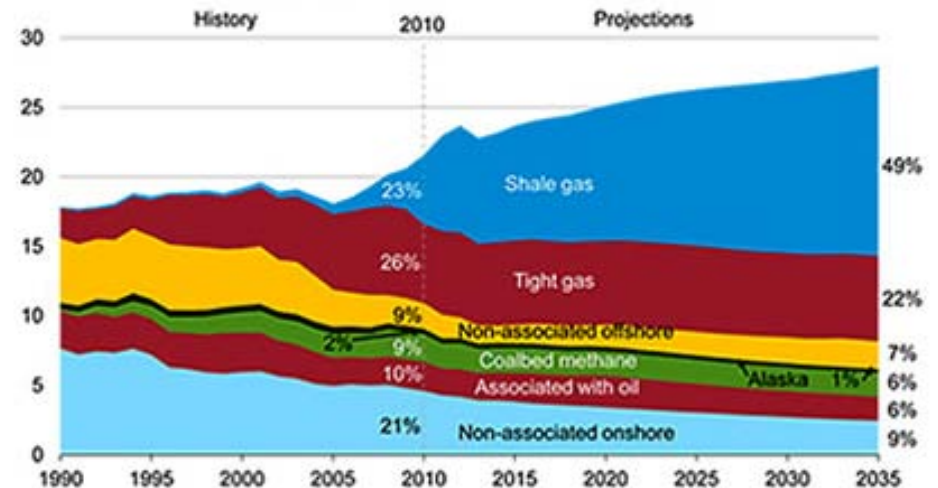
"SHALE GALE" ALSO BOOSTS USA NATURAL GAS PRODUCTION

U.S. Natural Gas Production 1994 to 2009



U.S. Natural Gas Production 1990-2035

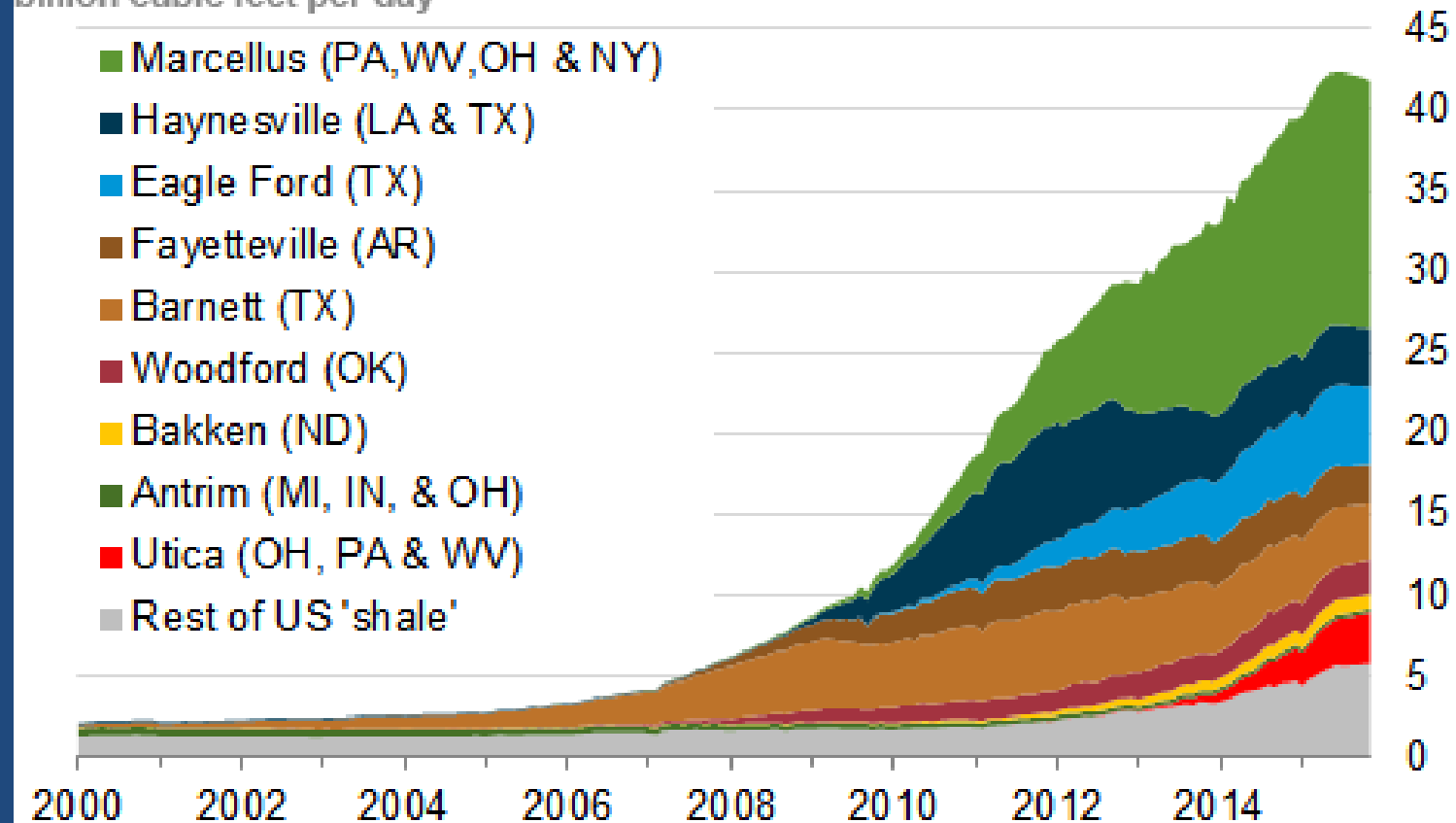
trillion cubic feet per year



Source: U.S. Energy Information Administration, *Annual Energy Outlook 2012* (June 2012).

SOURCE OF NEW SHALE GAS

Monthly dry shale gas production
billion cubic feet per day

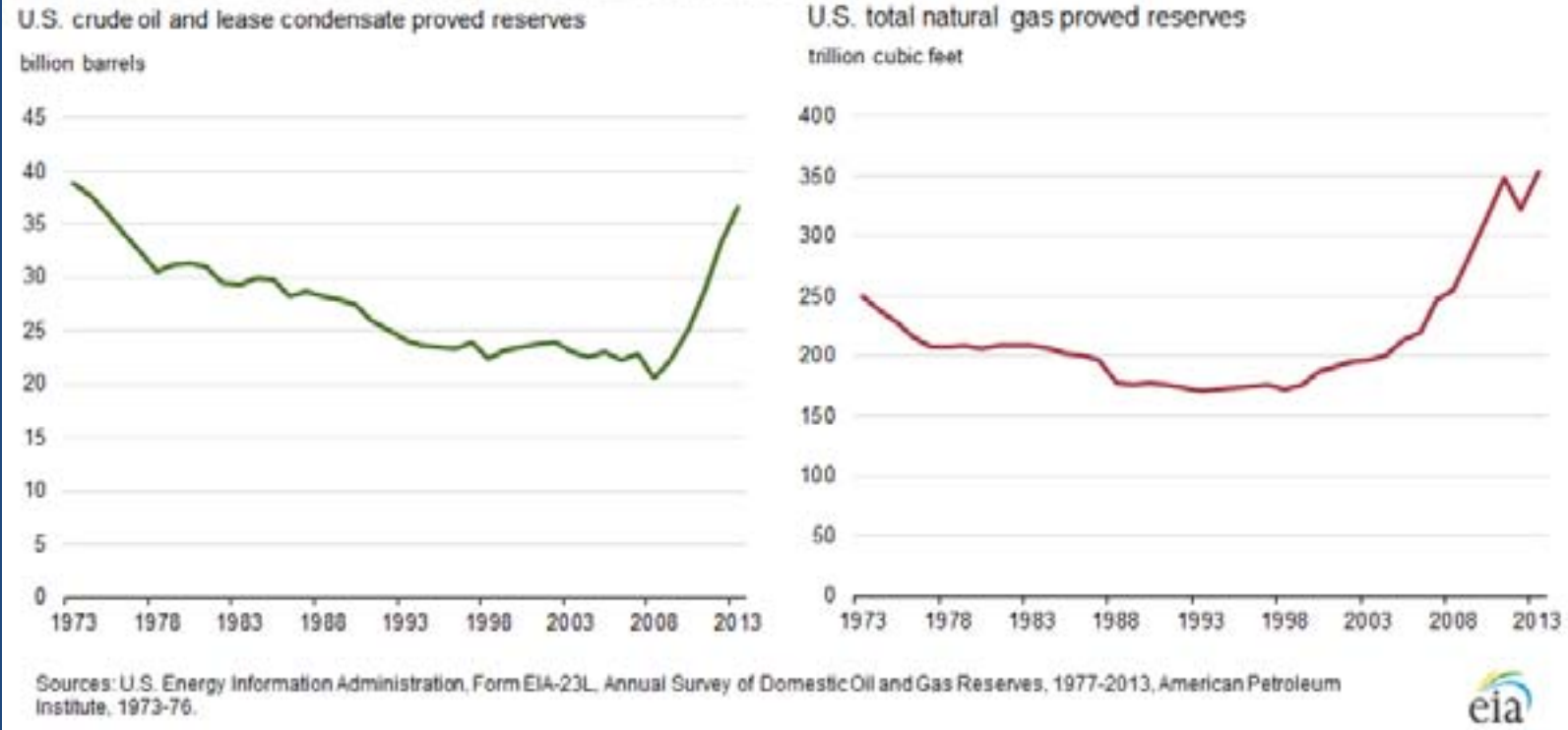


Sources: EIA derived from state administrative data collected by DrillingInfo Inc. Data are through November 2015 and represent EIA's official shale gas estimates, but are not survey data. State abbreviations indicate primary state(s).



IMPACT OF SHALE REVOLUTION ON USA RESERVES

Figure 1. U.S. oil and natural gas proved reserves, 1973-2013



USA Proved Reserves 12/31/13

Oil and lease condensate = 36.5 Billion bbls. (@ 7 B/yr = 5 yr supply)

Natural Gas = 354 TCF (@ 25.7 TCF/yr = 13.8 yr supply)

IMPACT OF INCREASED PRODUCTION ON OIL MARKETS

**USA reliance on imported crude reduced –
Energy Independence -
(not quite – we still import 46%)**

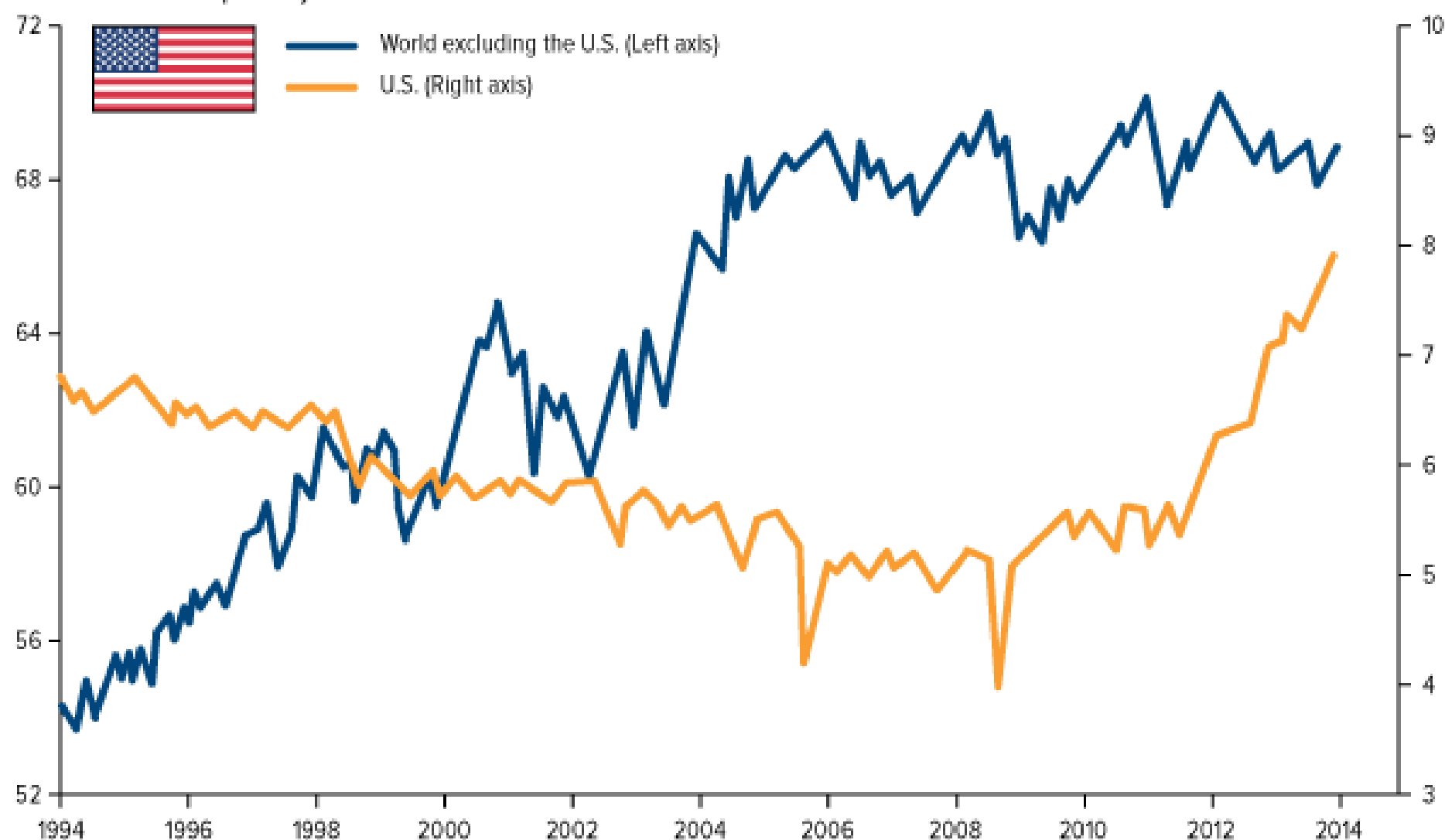
**Between 2011-2014, imports of medium and light
Crude oils declined by 1.8 MMBO/day
(@ \$80/Bo = \$144 MM/day improvement in USA
Balance of trade)**

**Global Economy Recovery is Anemic –
Petroleum demand not robust**

**USA Refinery Structure Mostly Built for
heavy-medium sour crudes**

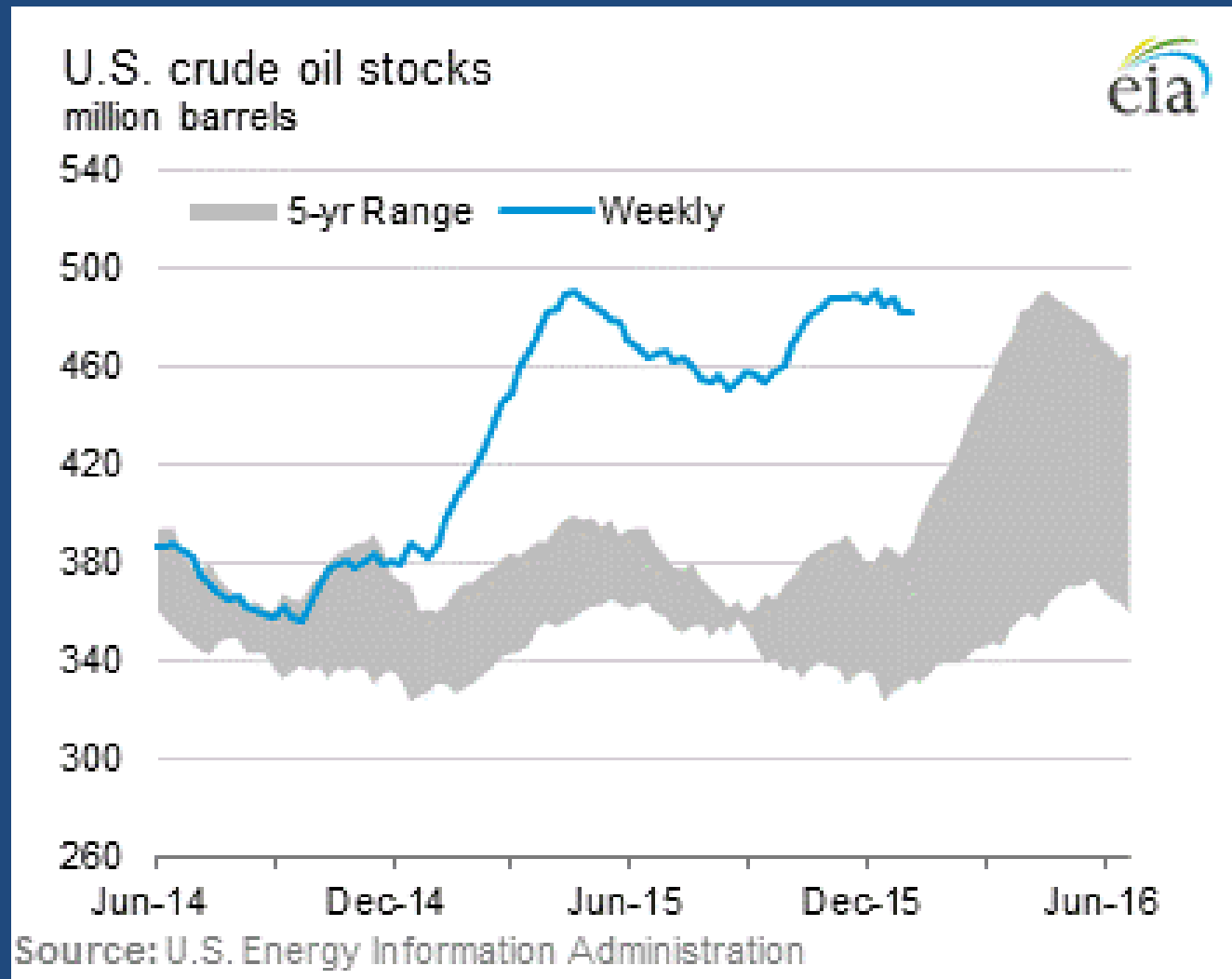
Domestic Crude Oil Production Rising Sharply as the Rest of the World Has Flat-Lined

Millions of Barrels per Day



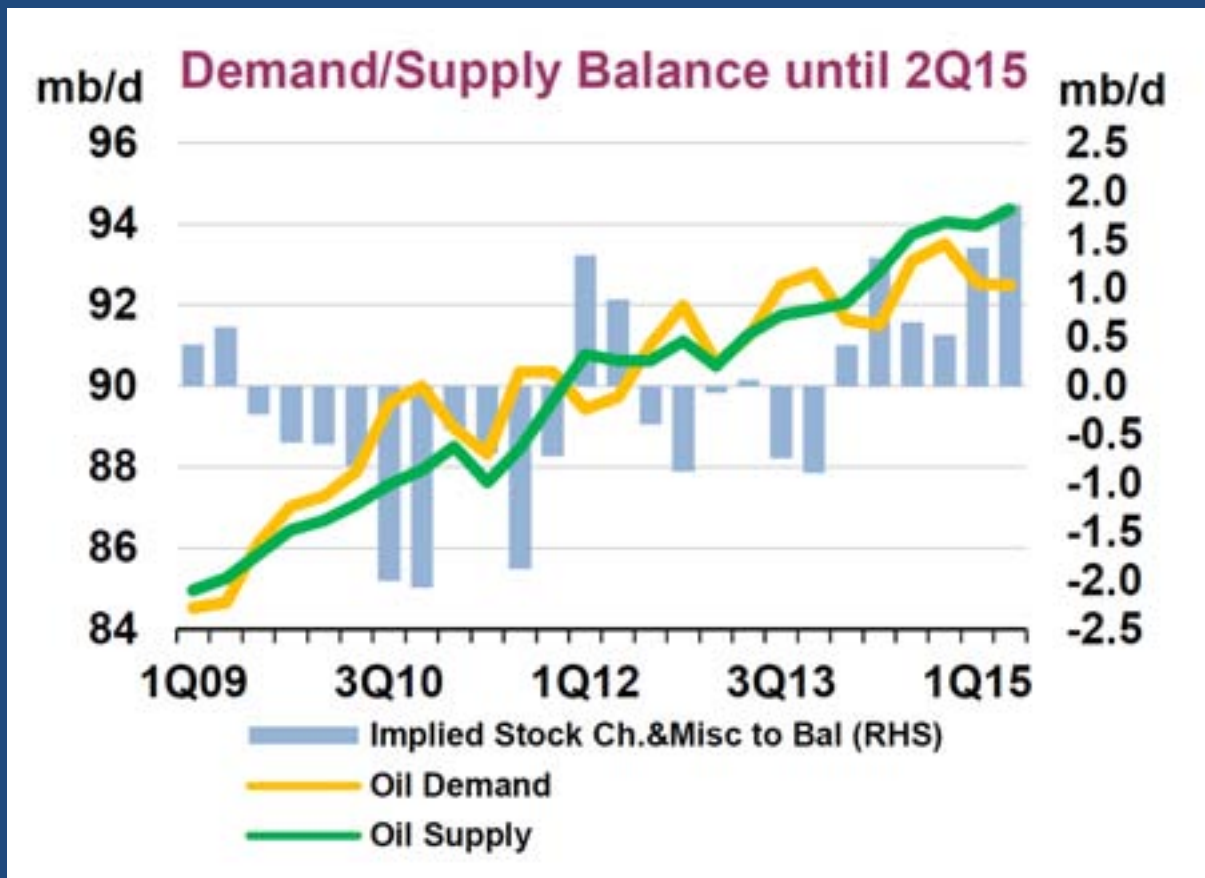
Source: Energy Information Administration, Agora Financial, U.S. Global Investors

REDUCED DEMAND AND MISMATCH WITH REFINERIES



+ Global Economic Malaise = Supply Exceeds Demand

GLOBAL OIL SUPPLY / DEMAND 2009-2015



**Incremental : 2-3 MMBO/day USA Shale Production
+ Russia + OPEC**

ECON 101 : What Happens to Prices When Supply > Demand



Natural gas spot prices (Henry Hub)

\$/MMBtu



Source: Natural Gas Intelligence

Monthly Henry Hub Natural Gas Spot Price



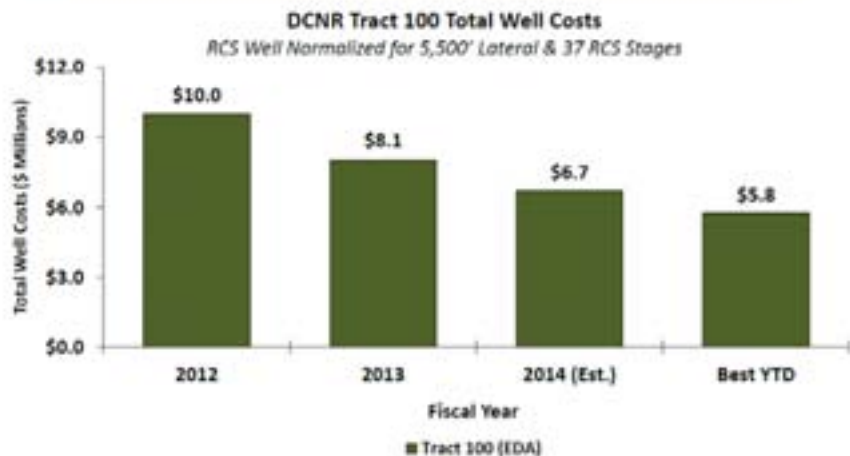
Source:  THOMSON REUTERS

Seneca's Operations

Driving Down Well Costs

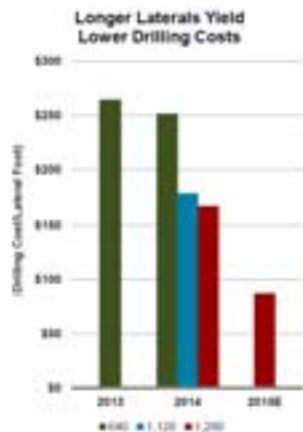
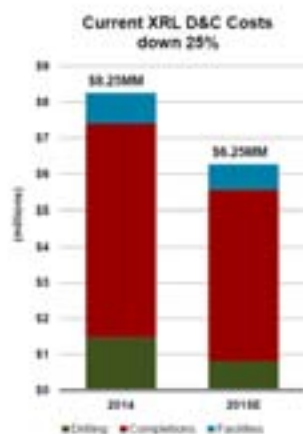


In 2014, total well costs are expected to be ~35-40% lower than 2012



STAYING PROFITABLE BY CUTTING COSTS AND IMPROVING PRODUCTION EFFICIENCIES

Enhancing Cost Efficiencies

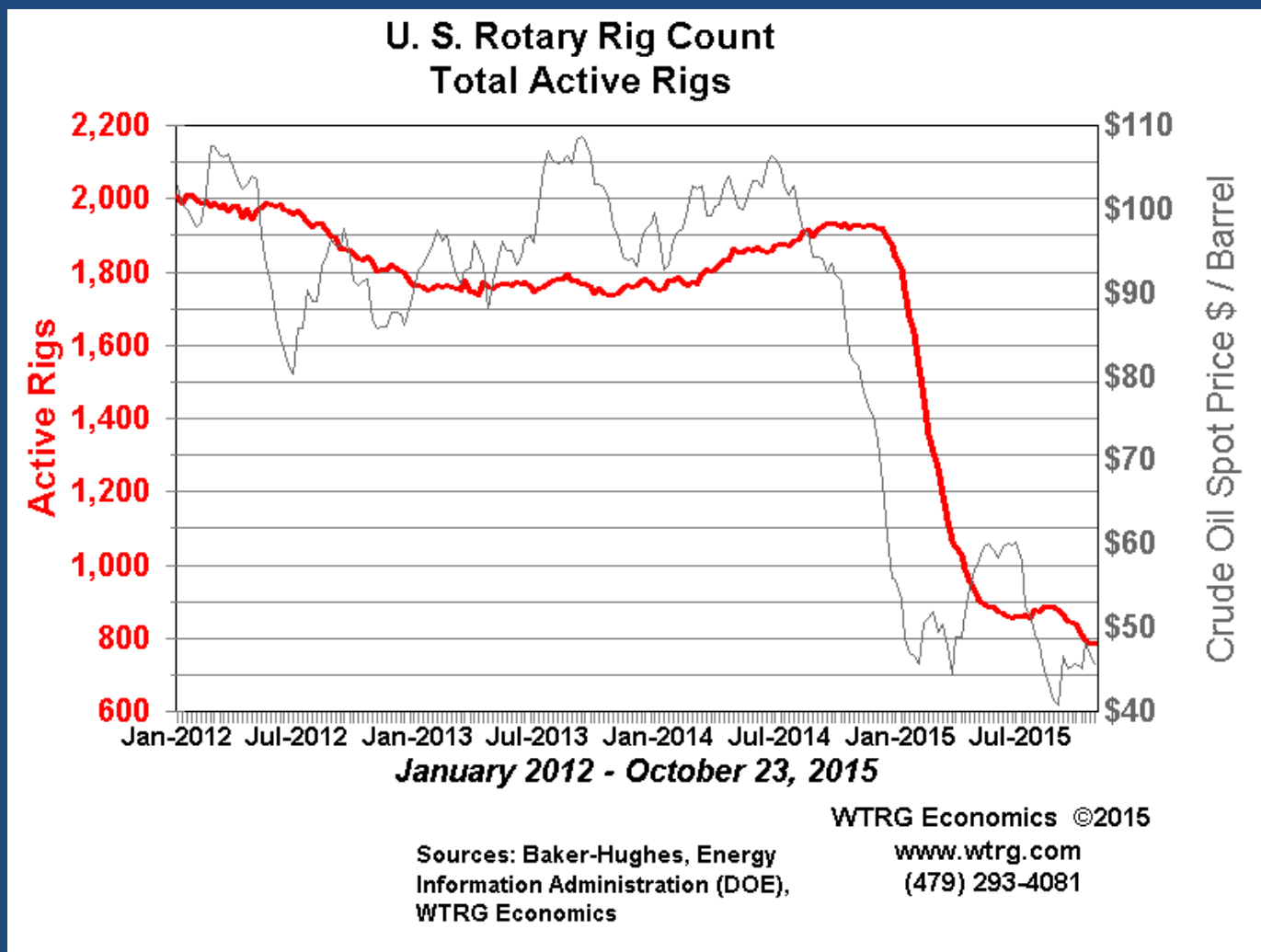


Unit Costs Are a Key Focus



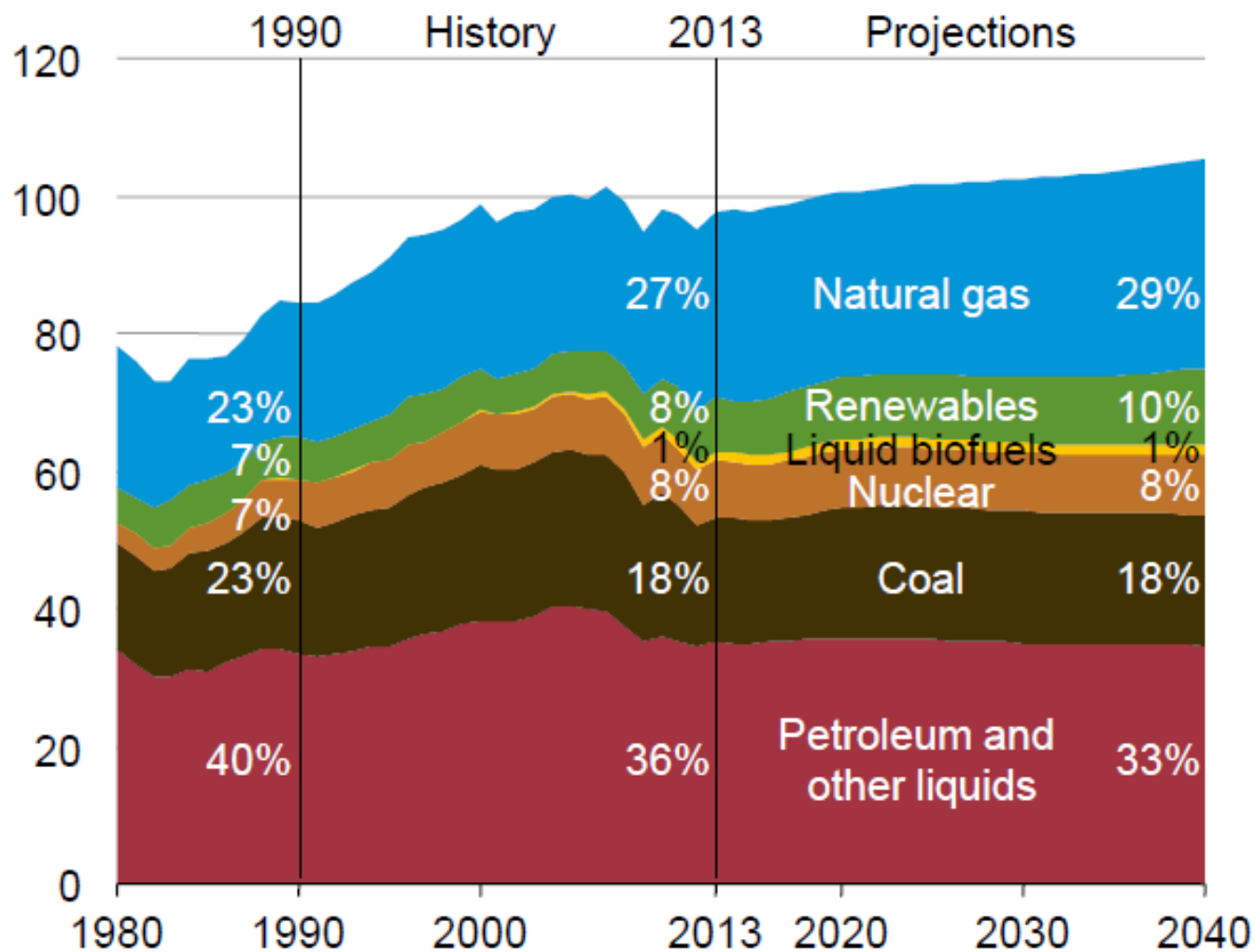
(1) Three-year average of oil & P&G costs, excluding storage. (2) Excludes non-cash stock compensation. (3) Excludes retroactive payments for PA impact fee in 2012.

ACUTE PAIN IN OIL SERVICES



**Jan. 15, 2016: Rig count @ 650 = 79% oil, 21% gas – 78% Horizontal
(down 1026 from year ago)**

PRIMARY ENERGY CONSUMPTION BY FUEL IN THE REFERENCE CASE, 1980-2040 (Quadrillion BTU)



Source EIA 2015

FOSSIL FUELS PROVIDE 80 % OF GLOBAL ENERGY



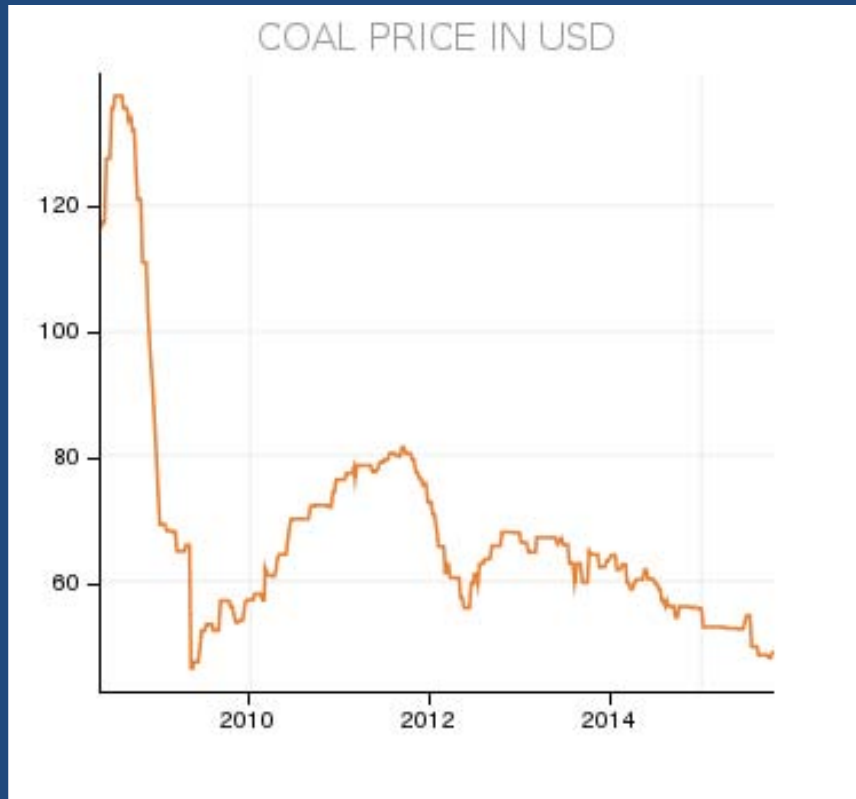
CANADIAN OIL SANDS

170 Billion Barrels Recoverable Reserves



Year	2008	2010	2015	2025
MMBO/day	0.1	1.5	2.2	3.7

COAL INDUSTRY WACKED HARD **(= *EPA Clean Air Regs*)**



**Major Coal Companies
Patriot Coal,
Alpha Natural Resources,
Walter Energy and Arch Coal
file for Bankruptcy**

***Coal currently supplies 39%
of USA Electricity Generation,
down from 53% in 1997***

**CENTRAL APPALACHIAN COAL
PRICE \$/SHORT TON
@ 1-15-16 = \$42.25/ton**

ENVIRONMENTAL ISSUES WITH COAL

Emissions of SO₂, NO_x, Hg, Soot

Acid rain

Smog – increase is health issues like asthma

Mercury pollution

Now..... CO₂ – global warming, ocean acidification

Decline of coal due more to EPA Regulatory measures than macroeconomic factors:

Clean Air Act of 1970,

Cross-State Air Pollution Rule (CSAP)

EPA Mercury and Air Toxics Standards (MATS),

President Obama's Clean Power Plan of 2015

REDUCING OUR CARBON FOOTPRINT = RENEWABLE ENERGY



**24 MW
“run-of-river”
Hydroelectric
plant**

> Scale = less \$

A photograph of several white wind turbines standing on a rolling green hill under a clear blue sky with some light clouds. The turbines are arranged in a line, receding into the distance.

GREEN ENERGY IS NOW BIG BUSINESS!

***2014 global investment in renewable energy
@ US\$ 270.2 Billion***

***USA Employment in wind and solar industries
@ 258,000 vs coal @ 174,000***

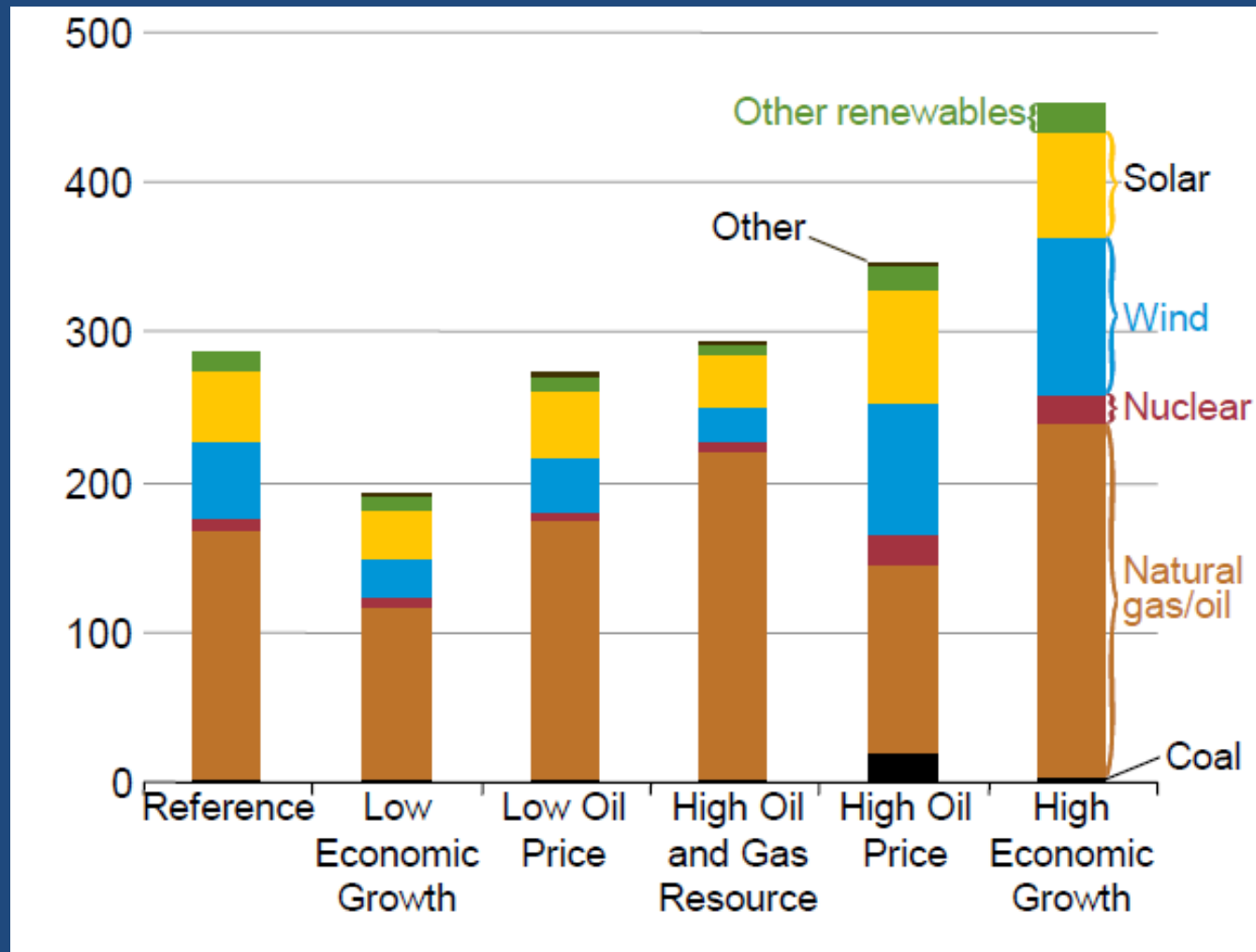


**Nuclear is a good solution
if not in earthquake zones,
flood plains, or near
Sea level!**

**..And a waste fuel site is
Finally sanctioned.
*(Spent fuel can be recycled
and/or stored safely)***



Cumulative Additions to Electricity Generation Capacity by Fuel in six cases 2013-2040



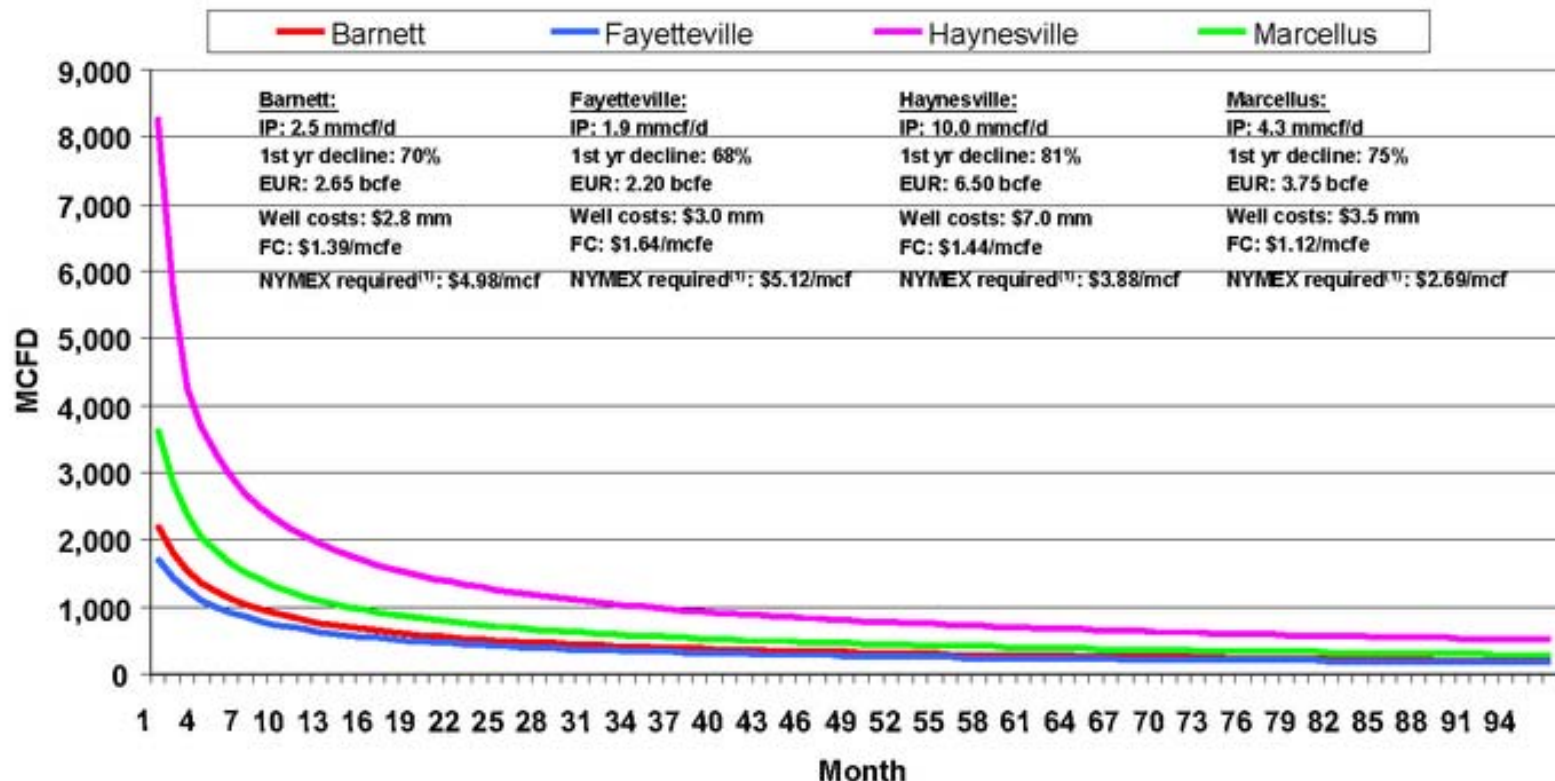
Source: EIA 2015

The background of the slide is a photograph of an oil field at sunset. Several pumpjacks are visible in silhouette against a sky filled with orange and yellow clouds. The sun is low on the horizon, creating a strong backlight effect.

**SO WHEN WILL THE ENERGY
ECONOMY TURN AROUND?**

And What will be the drivers?

Major Shale Type Curves



21

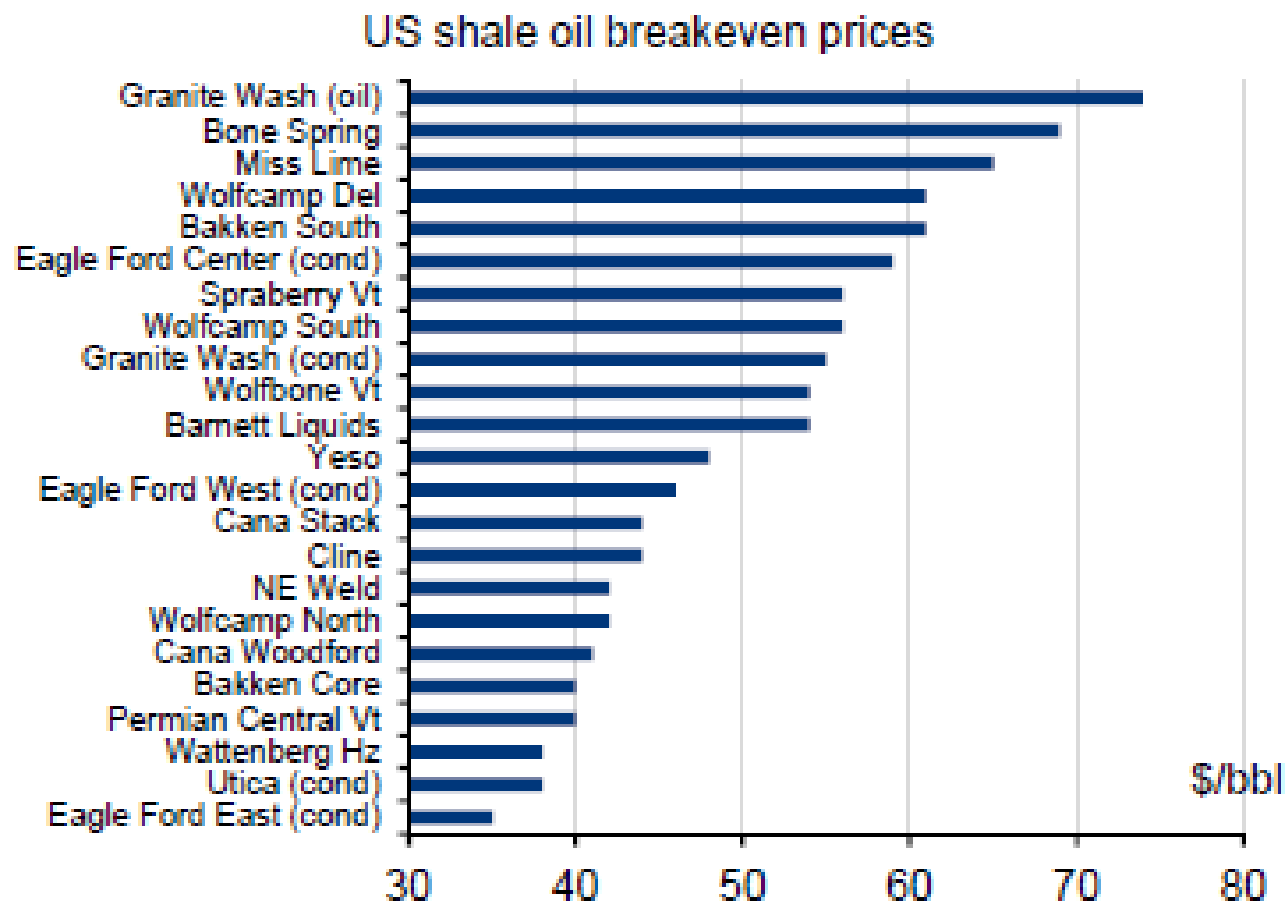


Pre-leasehold pro forma finding costs range from \$1.12-\$1.64/mcfe

(1) NYMEX natural gas price required to generate a pre-tax 10% rate of return

• Risk disclosure regarding unproved reserve estimates appears on page ii of the meeting presentation package

Chart 15: The highest cost producers in the Permian start to feel the pain by not being able to cover their costs



Source: BofA Merrill Lynch Global Commodities Research

USA PRODUCTION NOW IN DECLINE

Impact of price drop on drilling rig count

Week of 6/5/15 Production peaked at 9.61 mmbo
Week of 1/08/16 @ 9.226 mmbo

**There were a lot of wells
not completed or tied in!**

But.....EIA does not project significant decline

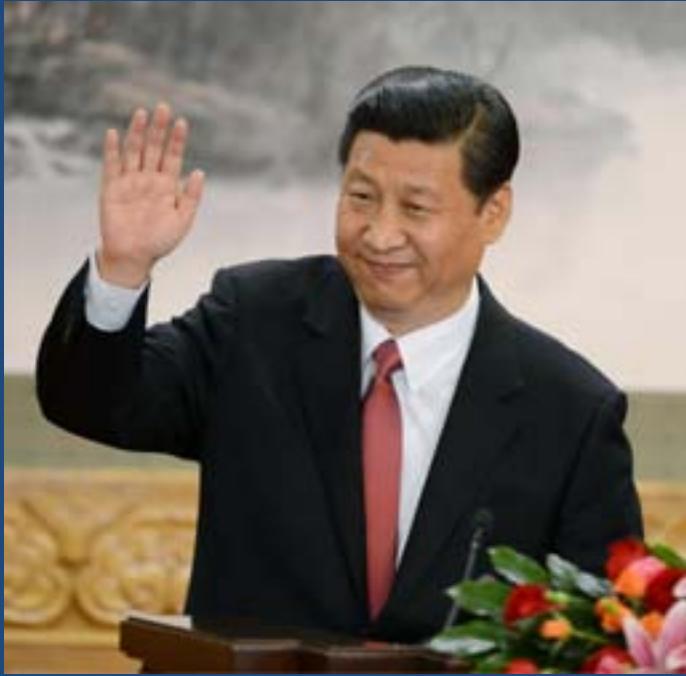
USA EXPORTS OF CRUDE AND NATURAL GAS WILL EASE STORAGE CRUNCH



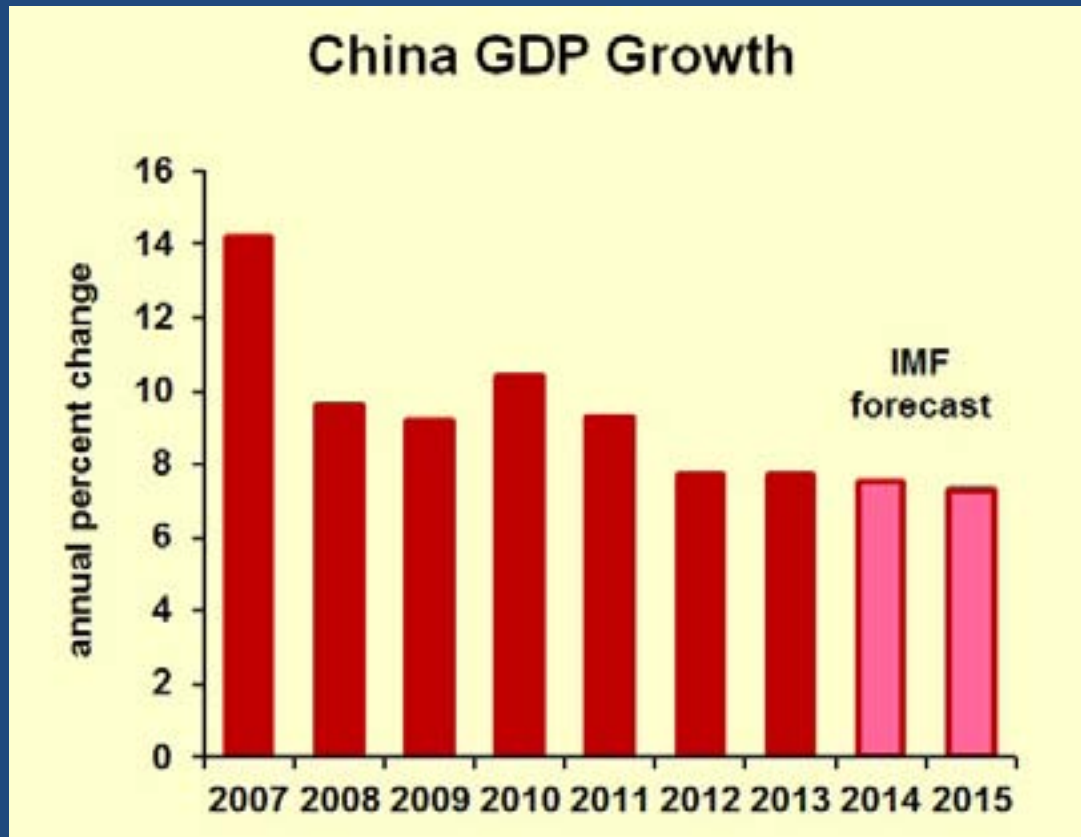
LNG PROJECTs - Cheniere and Dominion

Congress approved export in 2016 Funding Bill

CHINA'S ECONOMIC GROWTH DECLINES TO 6-YEAR LOW



CHINA IS THE PRIME MOVER NOW ON GLOBAL GROWTH



**Chinese auto sales
Exceed USA!**

**But don't forget the other BRIC nations,
*They have entered the consumer age too!***

***Increased demand for energy requires
A growing and healthy global economy.***



SAUDI ARABIA TO RUN OUT OF CASH IN LESS THAN 5 YEARS
\$700 Billion “war chest” shrinking fast at \$50/BO

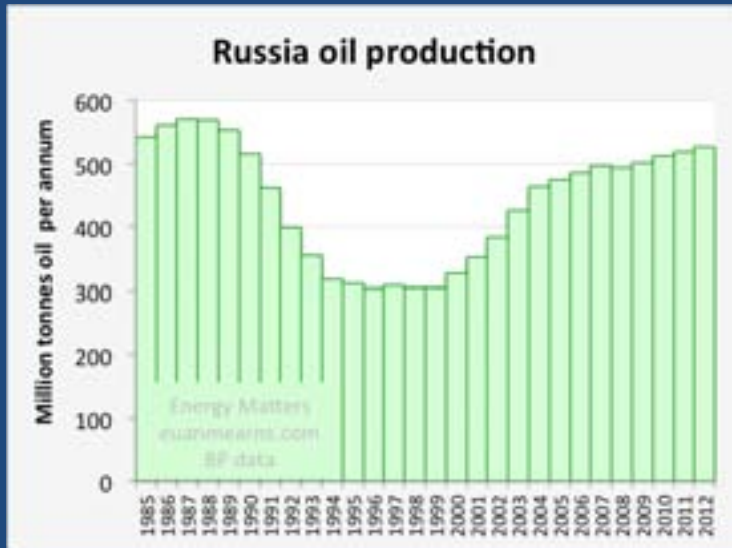
OIL PRICE NEEDED TO BALANCE BUDGETS

Saudi Arabia @ \$106, Iraq @ \$81, UAE @ \$73, Iran@ \$72,
Kuwait @\$49 (IMF estimate)

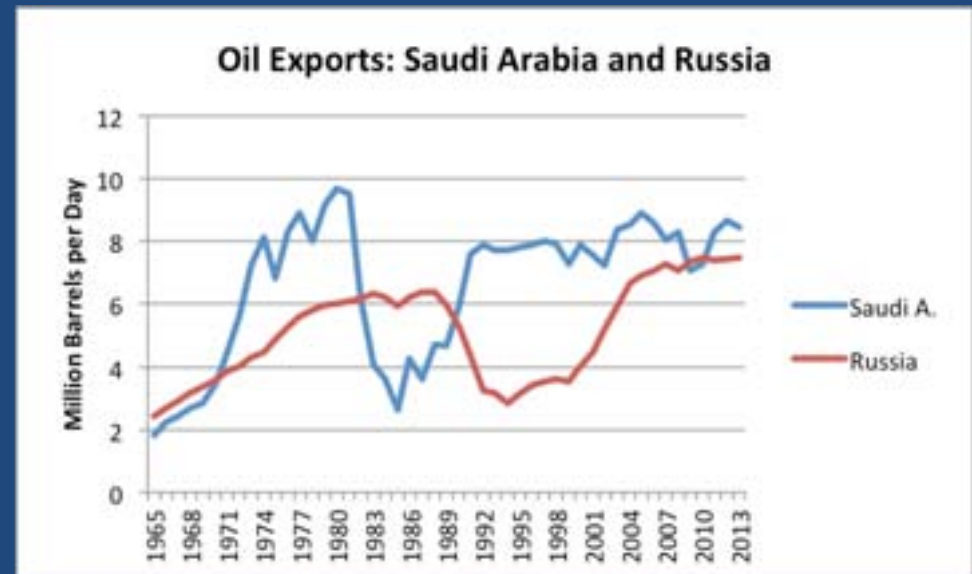


**OIL PRICES =
WHAT THESE MEN DO
TO RESOLVE THEIR DIFFERENCES**

WILL OPEC AND RUSSIA REDUCE OUTPUT ???



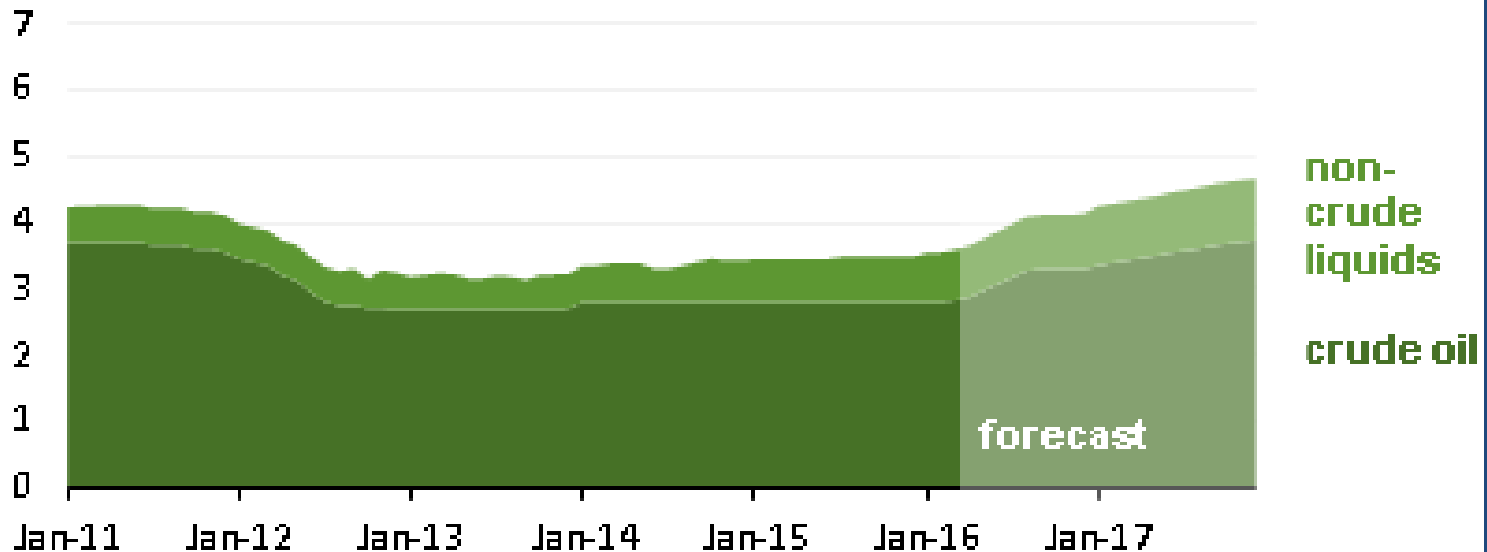
Russian production is flat out
as GDP declines.



IRANIAN OIL PRODUCTION

Monthly Iranian petroleum and other liquids production (2011-17)

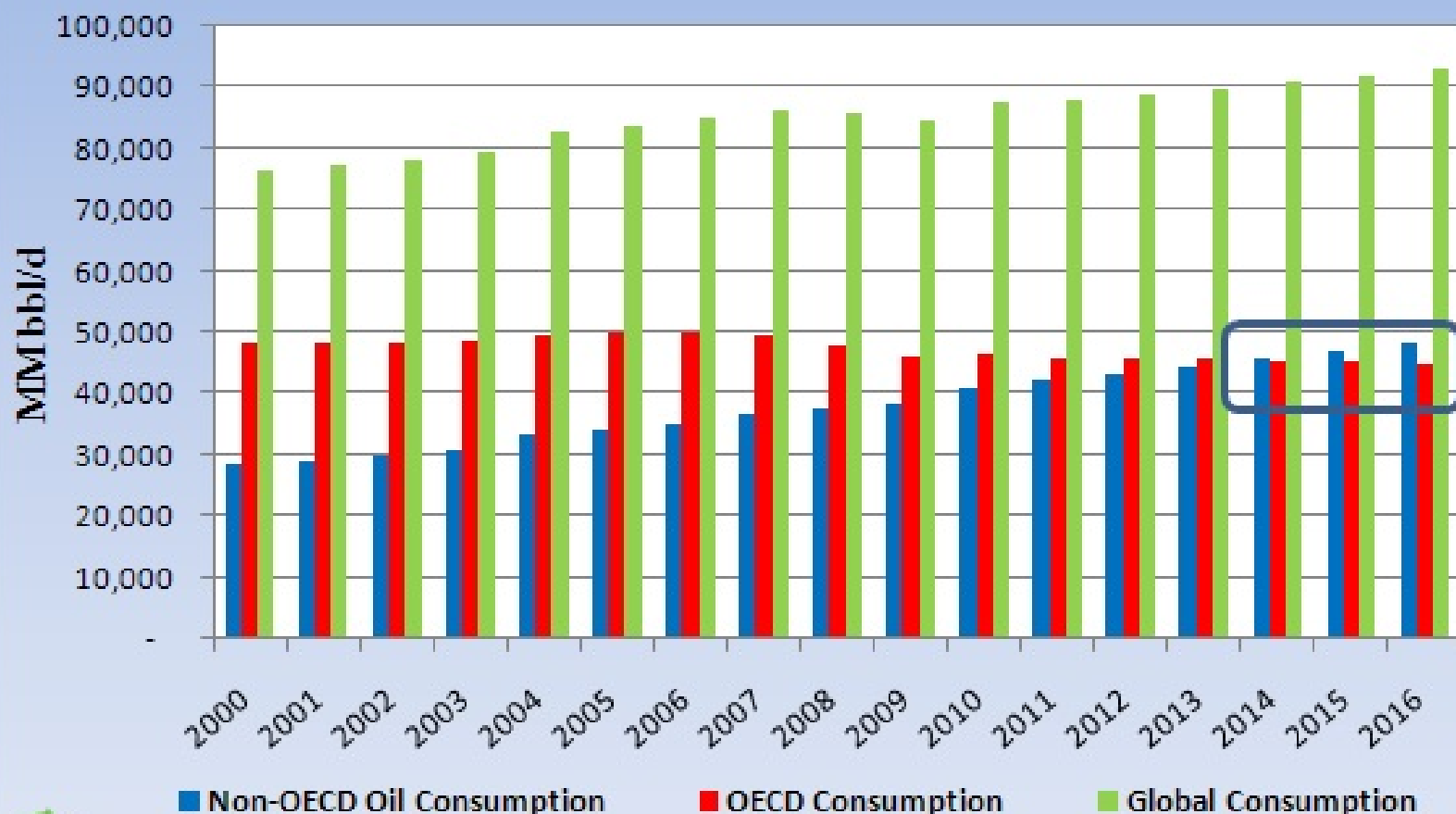
million barrels per day



Source: EIA

**Iran = ? +1-2 mmbo/day exports
into an already Glutted market.**

By 2014 Non-OECD Consumption will Surpass OECD Demand



EnergyTrends
INSIDER

© Lou Gagliardi - EnergyTrendsInsider.com

FUEL EFFICIENCY STANDARDS

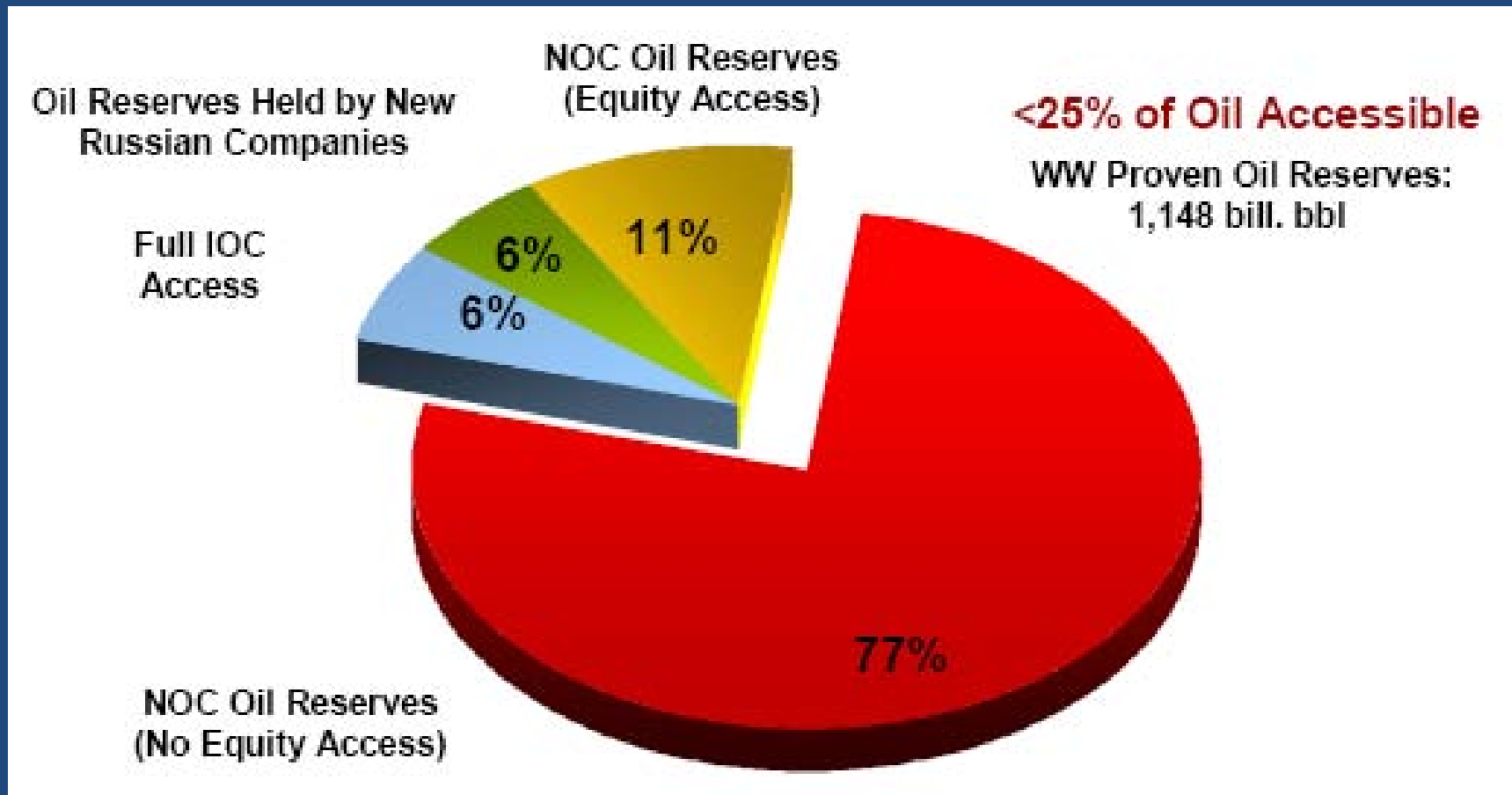
Sixty-four percent of a barrel of crude oil is refined to gasoline and diesel fuel.

Over the next 15 years, U.S. fuel economy standards will almost double to a fleet average of 54.5 miles per gallon.

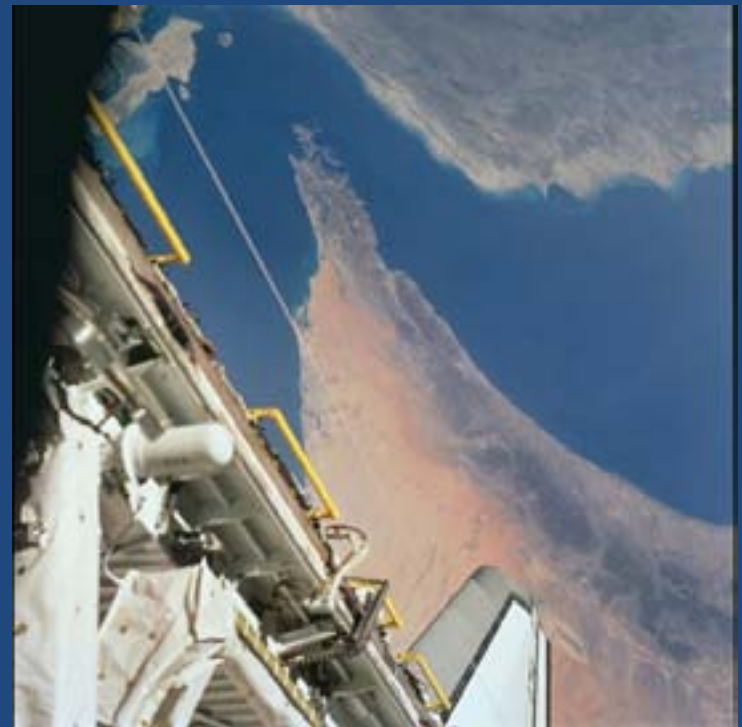
This will have a significant impact on demand.

Global petroleum demand will be moderated by Greater fuel efficiencies. Electric cars?

Control of Proven Oil Reserves



CLOSING OF THE STRAIT OF HORMUZ = Price Volatility on Steroids!



**35% of global petroleum moved
by tankers (= 20% of total crude sales)
passes through the straits daily.**

**Narrowest point = 29 miles!
Iran is watching (but so is the USN).**

Supply / demand Vulnerability... The Weather



**Hurricane Katrina Knocked out 700,000 BO and 3.6 Bcf per day Gulf production
Domestic oil and gas prices spiked as a result**

A nighttime photograph of a dense urban skyline, likely Hong Kong, with numerous skyscrapers illuminated by city lights. The Victoria Harbour is visible in the center, reflecting the lights. The sky is dark with some clouds.

ENERGY AND CLIMATE CHANGE

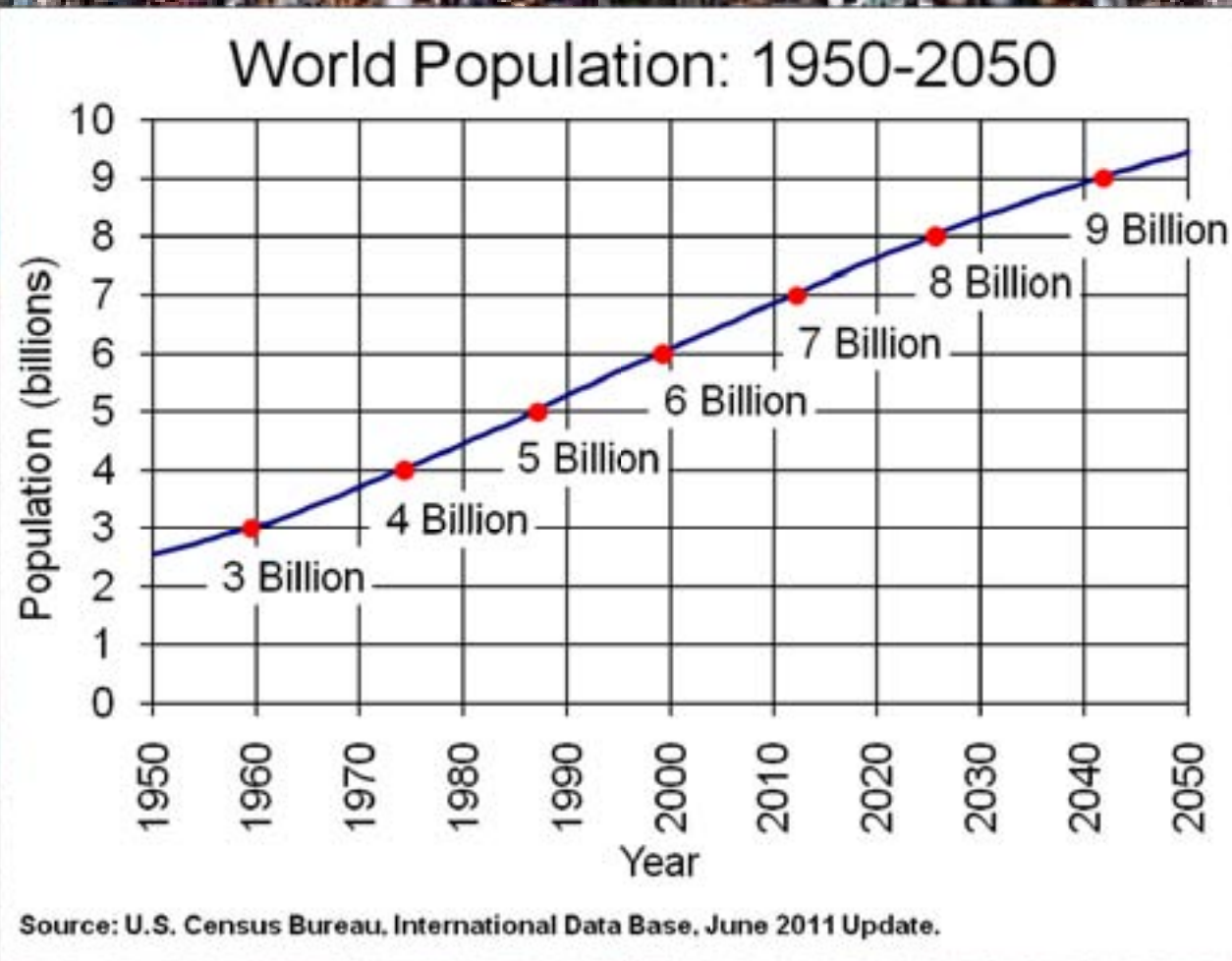
*Cheap and abundant fossil fuels
have energized America
And the world's economies.*

A photograph showing several tall, dark industrial smokestacks. From the leftmost stack, a very thick, billowing plume of dark smoke or steam rises into the sky, partially obscuring the other stacks. The smoke has a dark, almost black core with reddish-brown, ashy edges. The sky is a pale, hazy blue. The overall image has a grainy, slightly pixelated quality.

**However, we now know that
there is an environmental price.....**

***The business model must
change for the
good of planet earth.***

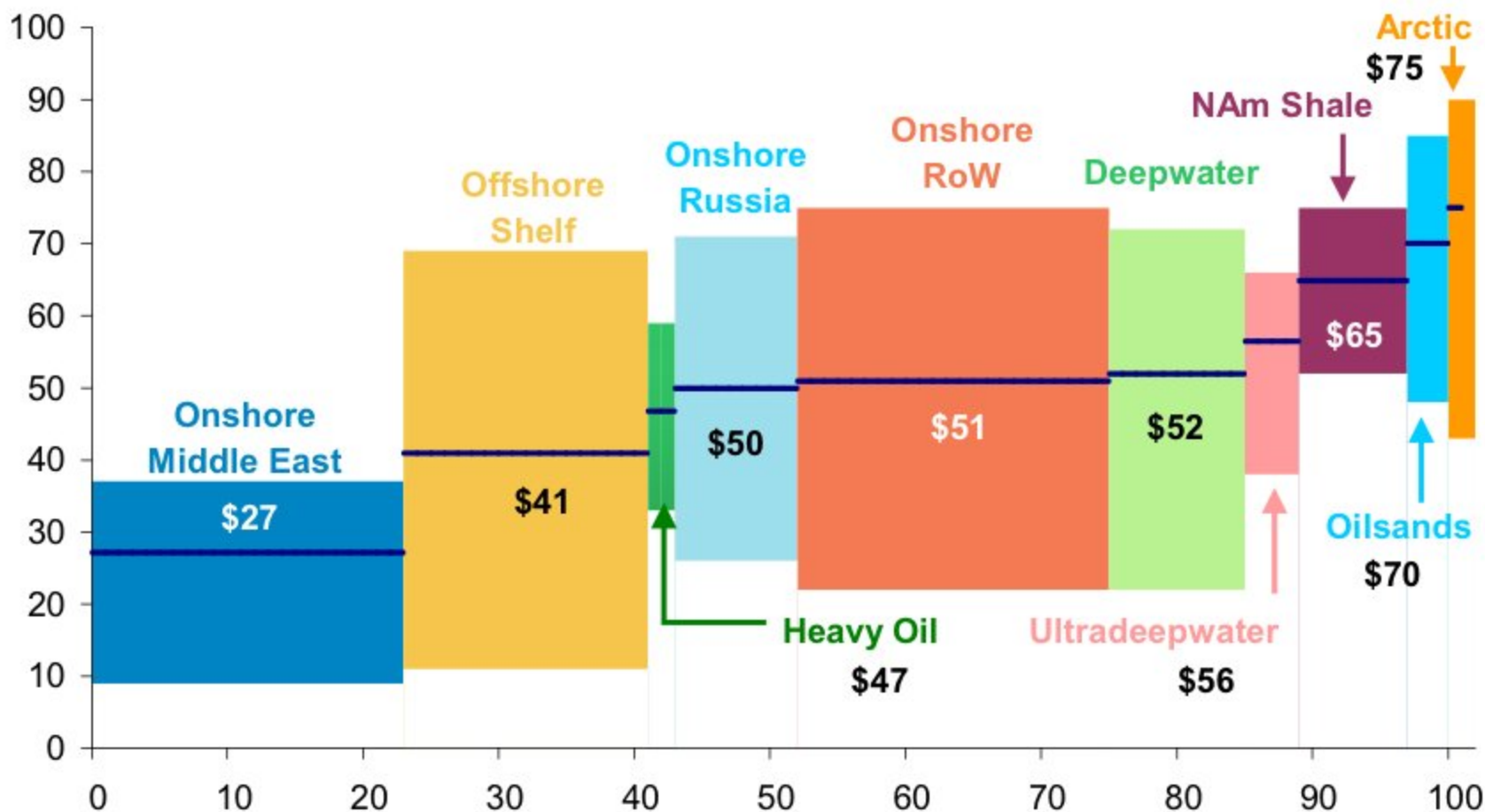
THIS IS THE GREATEST FACTOR DRIVING GLOBAL CHANGE



7.3 Billion @ Jan 1, 2016 !

Crude Cost of Production Rises as Demand Grows

(x-axis: total liquids production; y-axis: avg Brent-equivalent breakeven price*, \$/bbl)



Source: Rystad Energy, Morgan Stanley Commodity Research estimates

SUPPLY CHALLENGES

Global oil production decreases 3.5 MMBO/day/year through natural decline. This must be replaced to stay even with demand!

THE FUTURE OF THE GLOBAL OIL INDUSTRY

**There are huge remaining oil and gas resources
discovered, and yet to be discovered, but.....
there are**

**Significant challenges for balancing supply
and
demand growth.**

CHALLENGES....

Beyond the Rocks

- Hostile Operating Environments
- Geopolitical Environments
- Regulatory Environments
- Commodity Price Volatility
- Capital & Operating Cost Volatility
- Lack of trained professionals may delay projects
- Energy Policy conflicts

EIA FORECASTS

**The future is so uncertain and volatility so severe,
that EIA has multiple case scenarios**

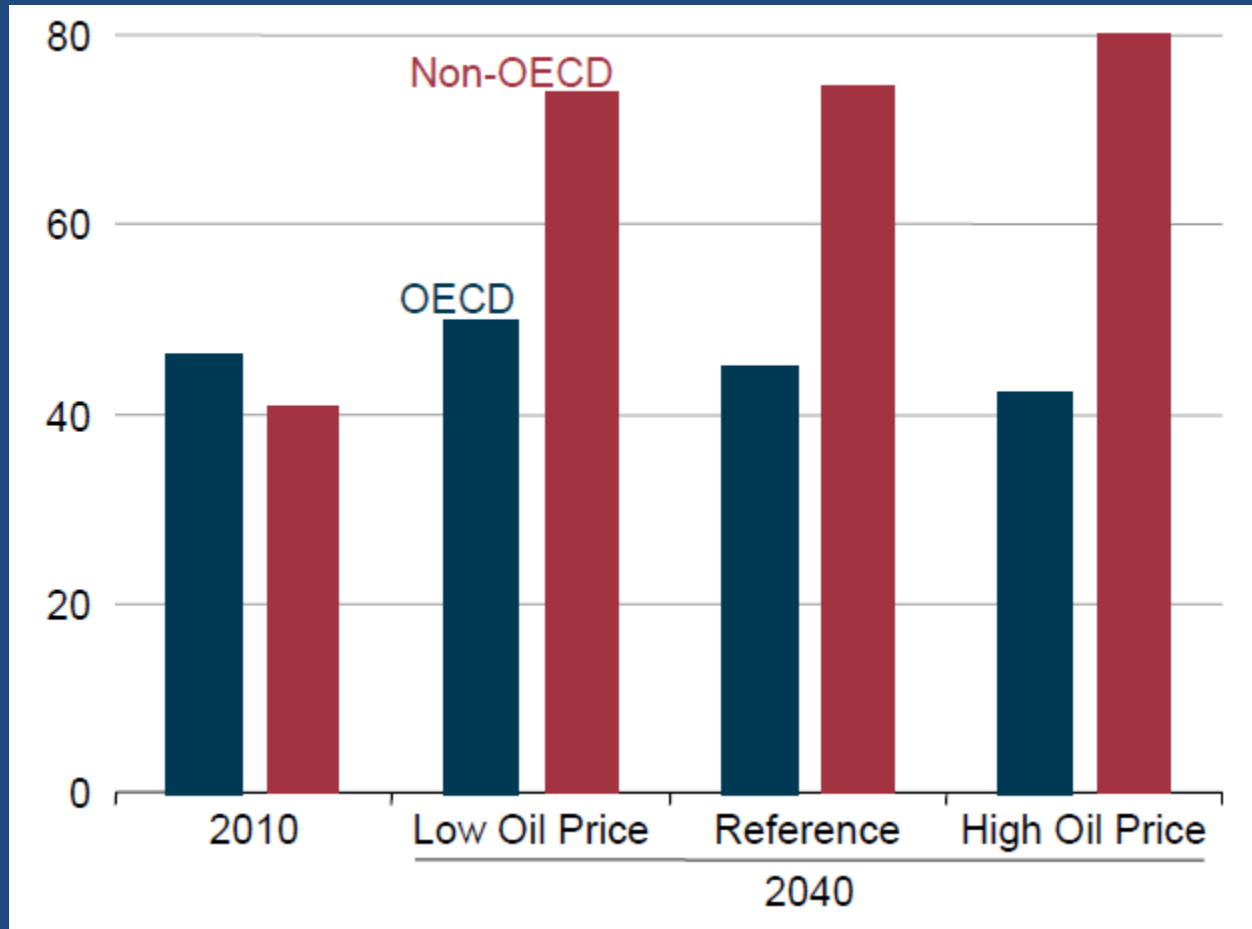
2015 EIA REFERENCE CASE

**Crude Oil increases from \$\$56/BO in 2015
to \$80 in 2020
then increases to \$141 in 2040**

**Natural Gas price increases from
\$3.69/mmbtu in 2015
to \$7.85 in 2040**

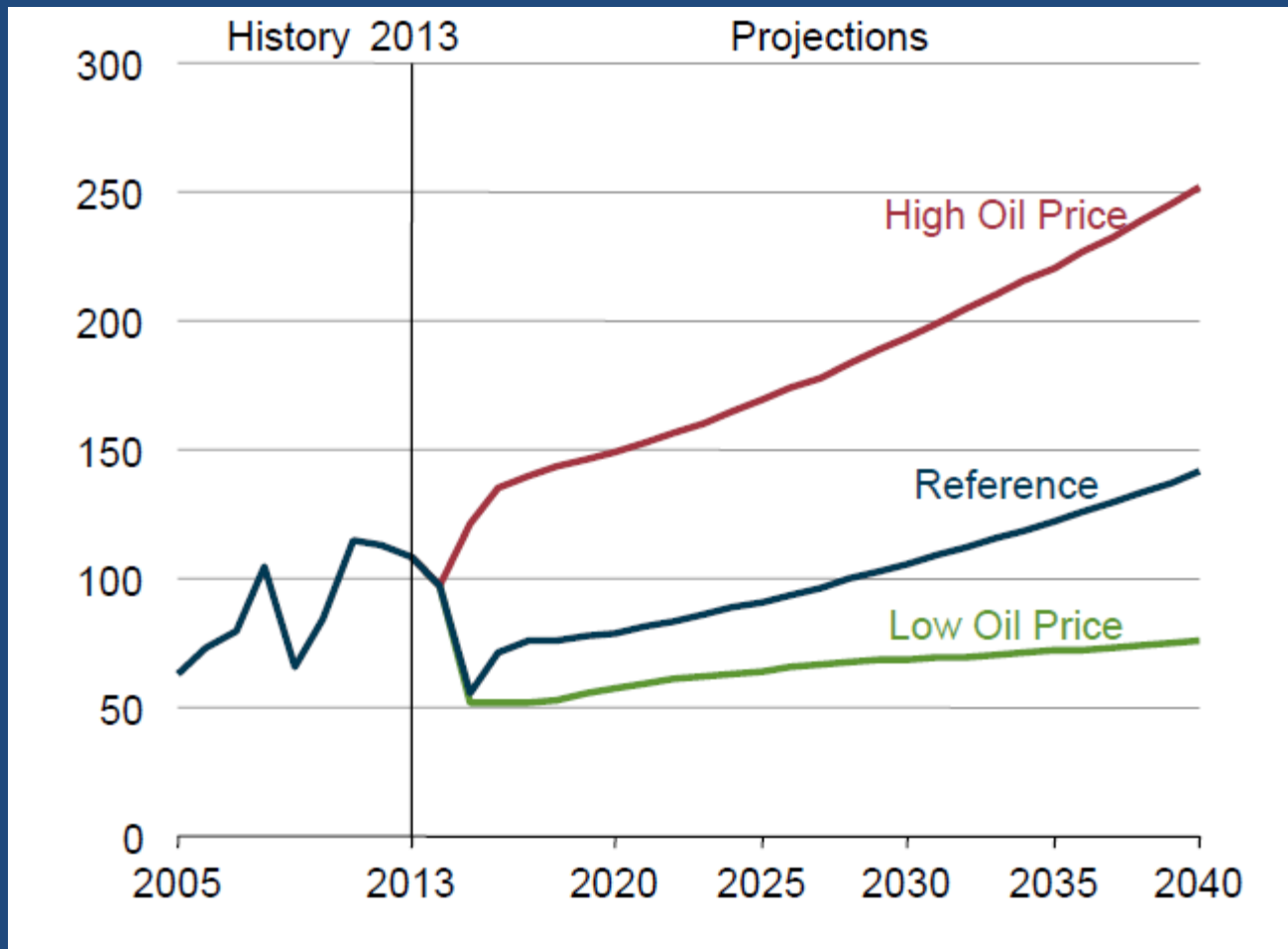
Jan. 12, 2016 Revision: Forecast WTI @\$37/bbl in April 2016

World Petroleum Consumption- Three Cases Mmbo/day



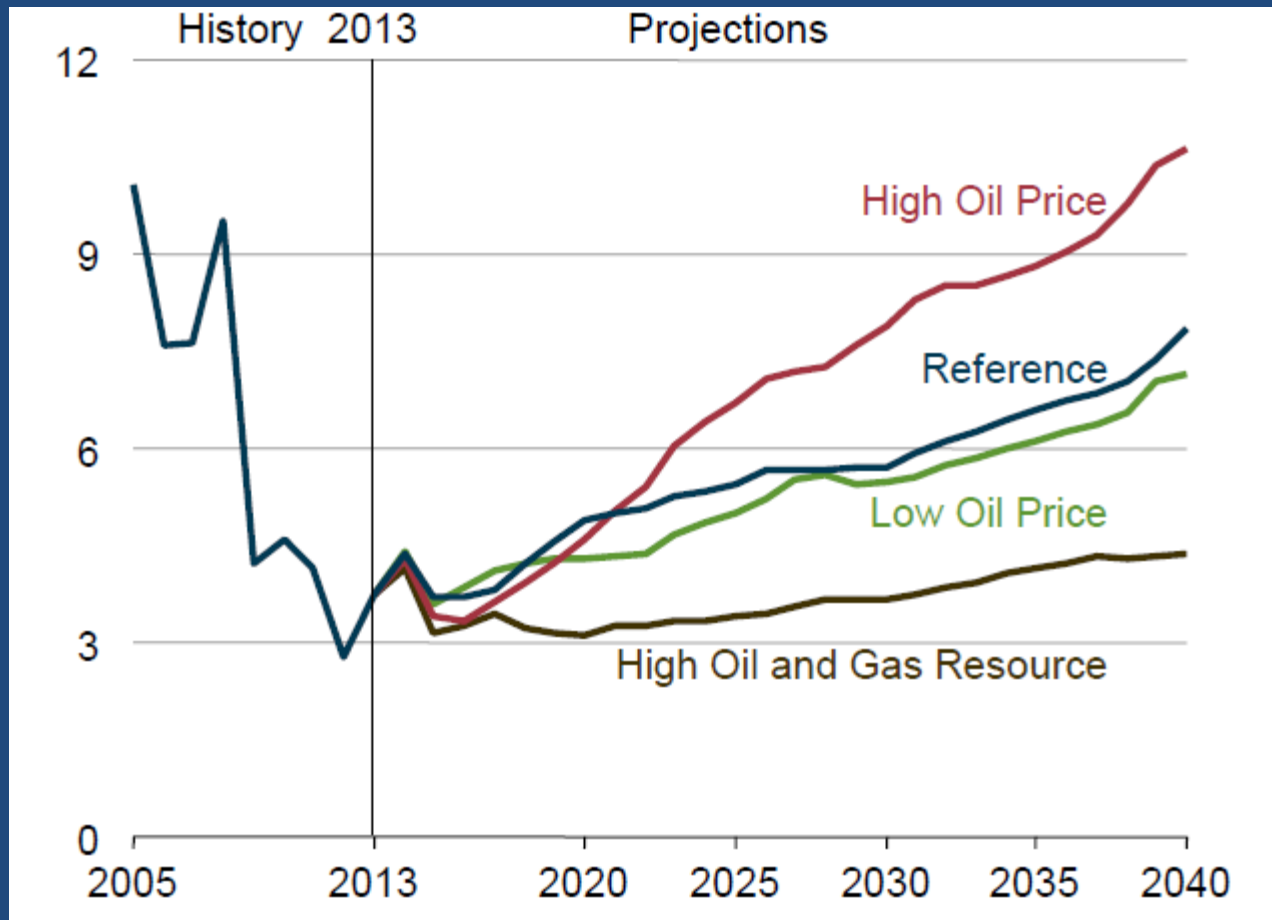
EIA 2015

North Sea Crude Oil Prices in Three Cases 2005-40 (\$2013/BO)



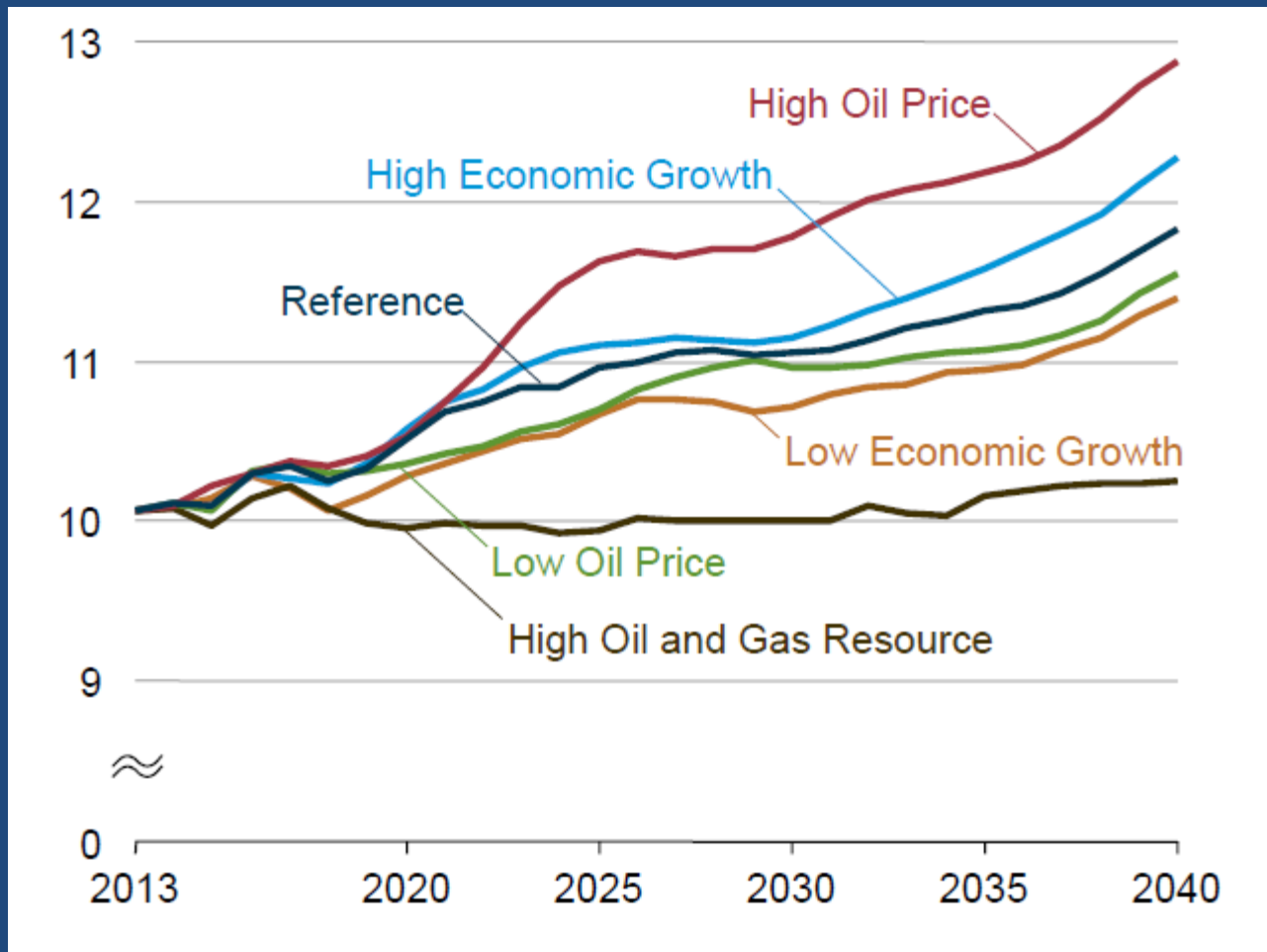
Source: EIA 2015

Average Henry Hub Spot Prices for Natural Gas in Four Cases 2005-40 (2013 \$/mmbtu)



Source: EIA 2015

Average Retail Electricity Prices in Six Cases 2013-40 (2013 cents/kwh)



Source: EIA 2015



**WHAT IS SKIP'S
PRICE FORECAST?**

**There are simply too many variables at play
to have any confidence in future price forecasts.**

\$20 or \$70 ?????

**But..... \$30-40/barrel is simply unsustainable
economically and politically.**

Will OPEC blink? Russia? US Producers? When???

Will OPEC allow Venezuela and Nigeria to go bankrupt?

**Prices will rise sharply if Saudi Arabia and Russia
cut Production by just 5%.**

Prices will continue to fall if Iran also floods the market.

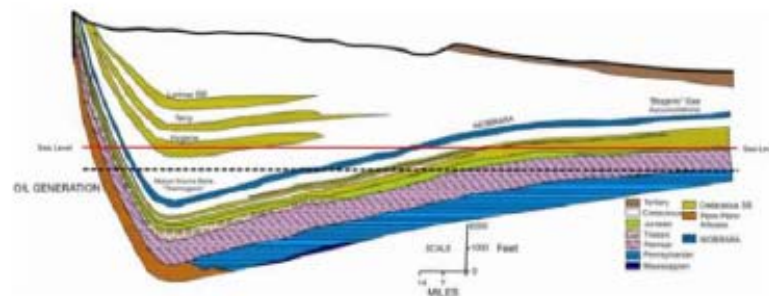
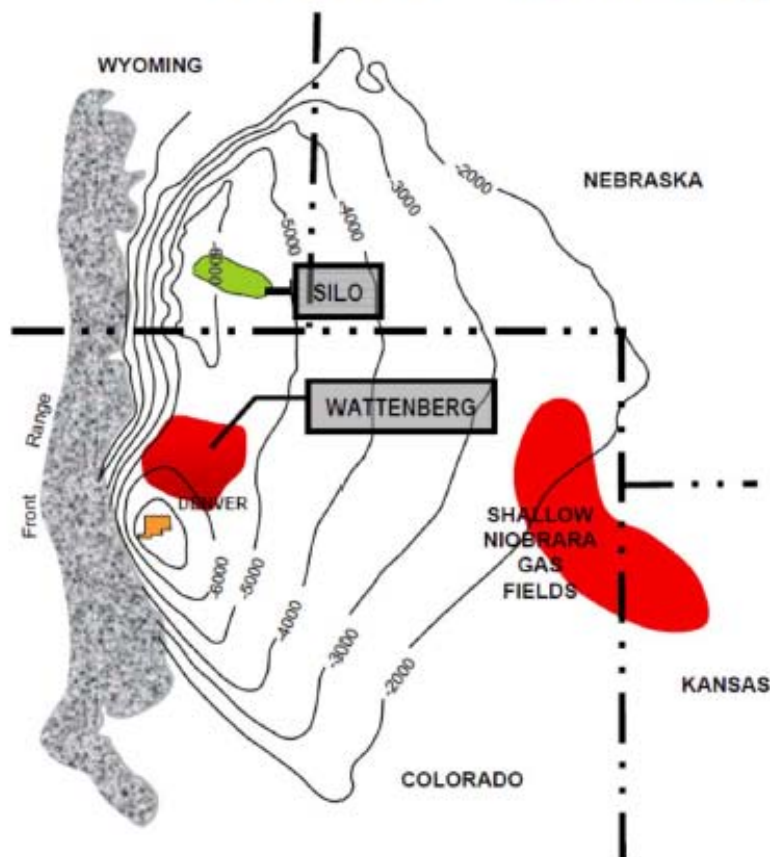
***This too will pass,
markets will be back in balance
by year-end 2016, if not sooner.***

WHAT DOES A NEW DRILLING DEAL LOOK LIKE IN THIS PRICE ENVIRONMENT ?

**(... and that has deteriorated since
we did the analysis in October)**



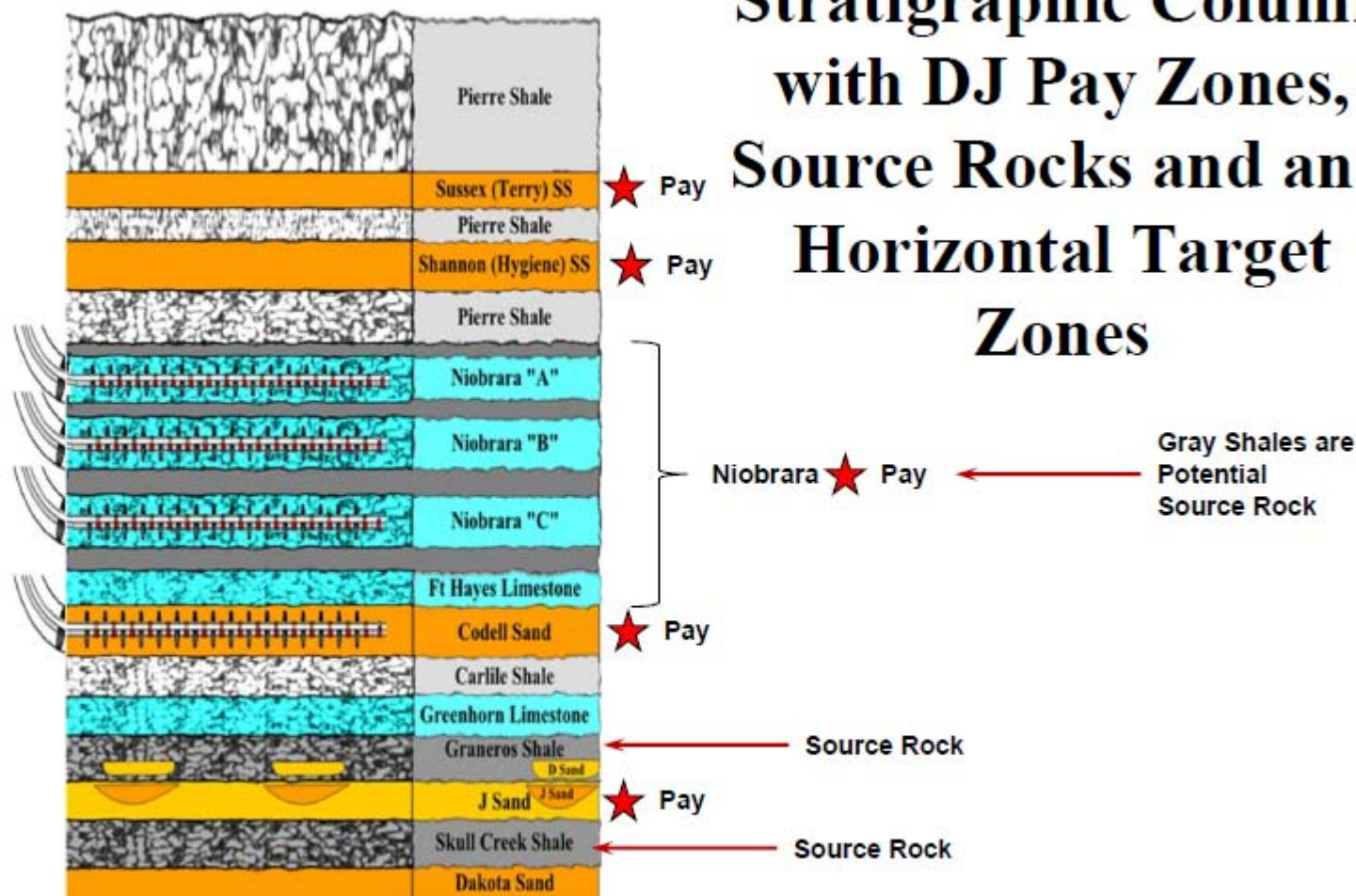
Denver-Julesburg Basin Structure



Stephen A. Sonnenberg
Colorado School of Mines

CONFIDENTIAL

Stratigraphic Column with DJ Pay Zones, Source Rocks and and Horizontal Target Zones



CONFIDENTIAL

Figure 3

Example of Decline Curve Analysis

35769 Lorenz F 22-69HN

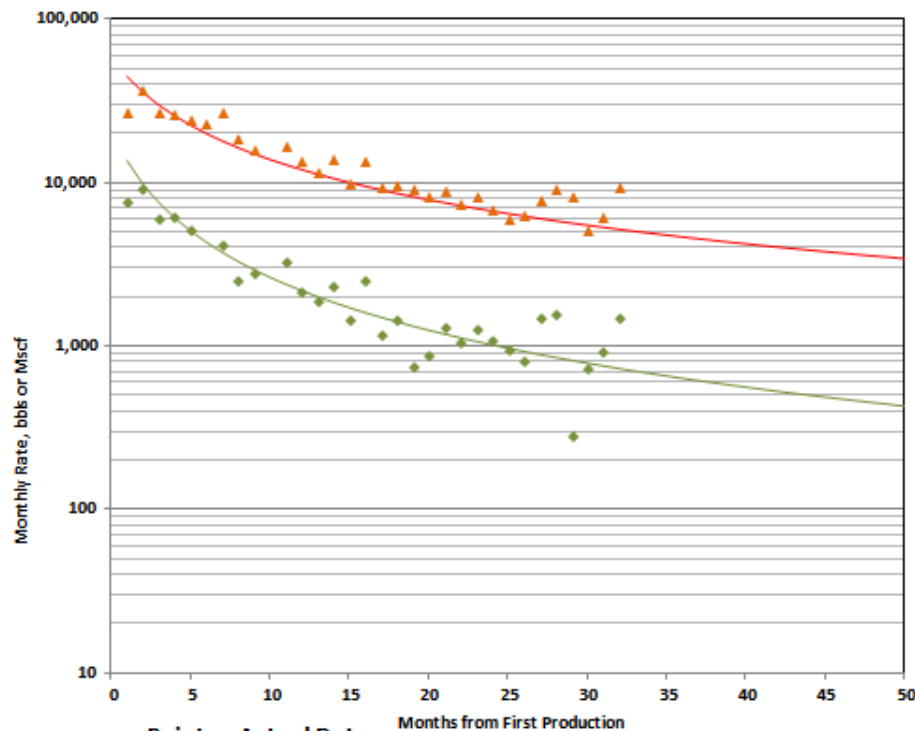
No Terminal Decline	Terminal Decline = 8%	No Terminal Decline
Oil, bbl		
Remaining Reserve =	38,566	38,863
Cumulative Production =	73,765	73,765
EUR =	112,331	112,628
Gas, Mscf		
Remaining Reserve =	375,417	427,664
Cumulative Production =	429,641	429,641
EUR =	805,058	857,305

GOR = 5,824 scf/bbl
based on cumulative

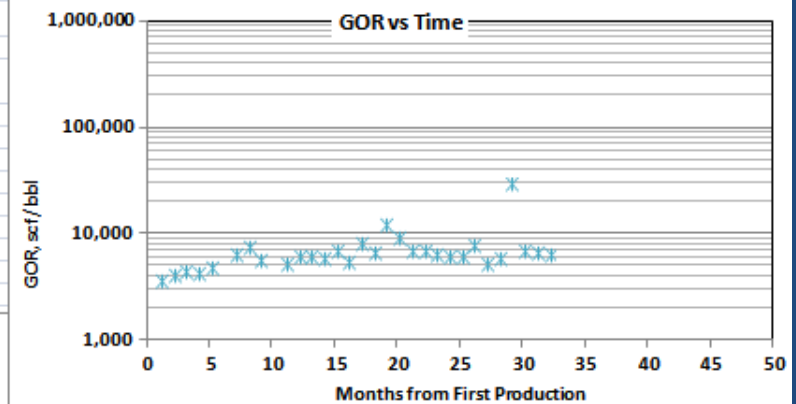
Di = 4.5
b exponent = 0.8

Di = 3.0
b exponent = 1.0

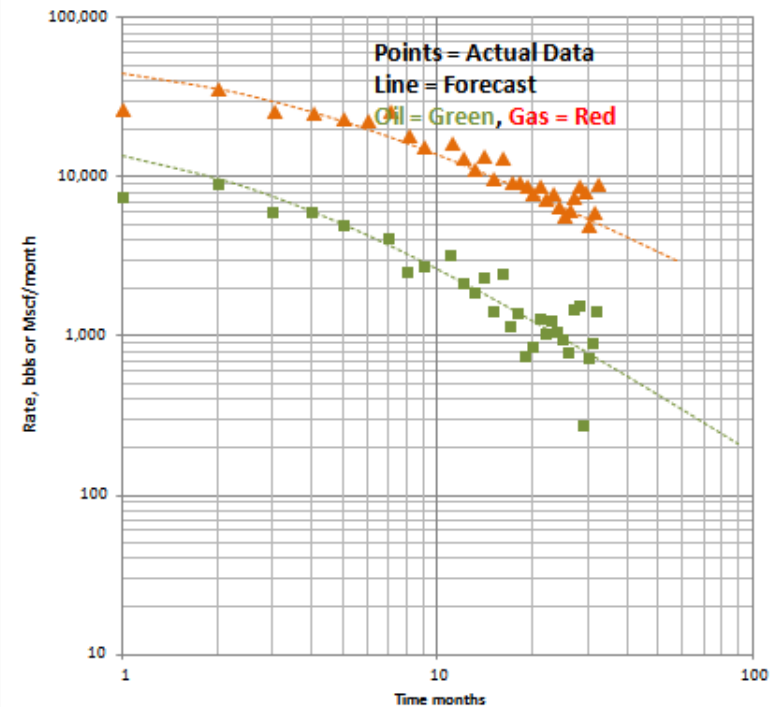
Semi-Log Plot of Rate vs. Time



Points = Actual Data
Line = Forecast
Oil = Green, Gas = Red



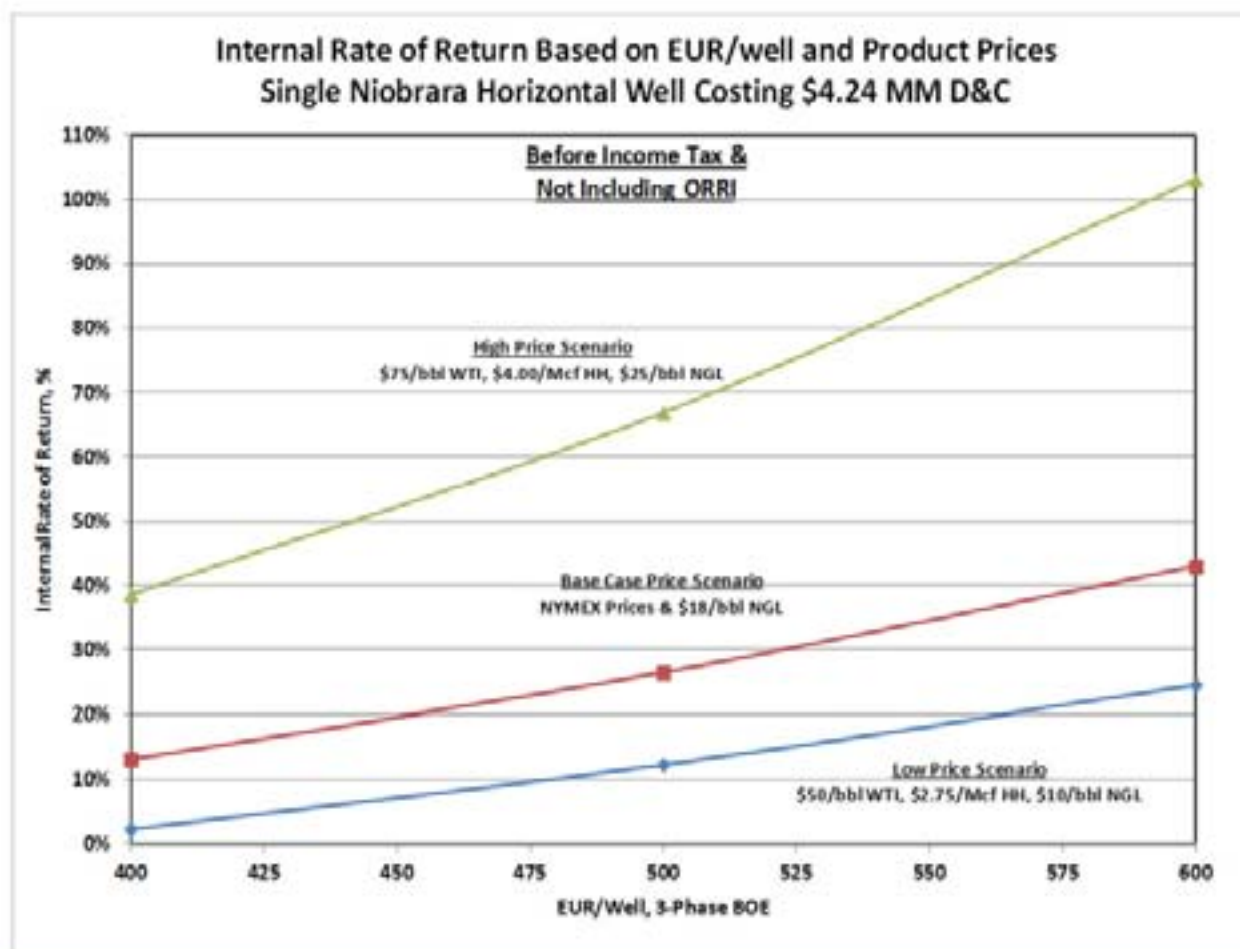
Log Log Plot Rate vs Time



PRICE DECK USED FOR AMMONITE ANALYSIS 10-15-15

NYMEX Prices on 10/15/15			Low Price Case		High Price Case	
Year	Oil, WTI, \$/bbl	Gas, Henry Hub, \$/MMBtu	Oil, WTI, \$/bbl	Gas, Henry Hub, \$/MMBtu	Oil, WTI, \$/bbl	Gas, Henry Hub, \$/MMBtu
2016	\$ 50.86	\$2.85	\$ 50.00	\$ 2.75	\$ 60.00	\$ 4.00
2017	\$ 53.79	\$3.03	\$ 50.00	\$ 2.75	\$ 70.00	\$ 4.00
2018	\$ 56.01	\$3.09	\$ 50.00	\$ 2.75	\$ 75.00	\$ 4.00
2019	\$ 57.78	\$3.14	\$ 50.00	\$ 2.75	\$ 75.00	\$ 4.00
2020	\$ 59.07	\$3.26	\$ 50.00	\$ 2.75	\$ 75.00	\$ 4.00
2021	\$ 59.73	\$3.40	\$ 50.00	\$ 2.75	\$ 75.00	\$ 4.00
2022	\$ 60.22	\$3.56	\$ 50.00	\$ 2.75	\$ 75.00	\$ 4.00
2023	\$ 60.67	\$3.71	\$ 50.00	\$ 2.75	\$ 75.00	\$ 4.00
2024	\$ 61.00	\$3.75	\$ 50.00	\$ 2.75	\$ 75.00	\$ 4.00

IRR for Single Niobrara Horizontal Well



CONFIDENTIAL

Figure 17

Thank you.

Any Questions ?



ABOUT THE AUTHOR

G. Warfield “Skip” Hobbs is a geologist and Founder and Managing Partner of Ammonite Resources, a firm of international petroleum and mining geotechnical and business consultants which has been headquartered in New Canaan, Connecticut since 1982. Hobbs holds a B.Sc. Degree in Geology from Yale College and a M.Sc. Degree in Petroleum Geology from the Royal School of Mines, Imperial College, London. He has served as an elected officer of the American Association of Petroleum Geologists, and from 2004-2012 served on the Executive Committee of the American Geological Institute, a federation of 50 geoscience professional societies representing over 250,000 members in every earth science discipline. He was AGI President in 2010-2011. Hobbs was a member of the Council of Scientific Society Presidents in Washington, D.C., from 2009-2012, where he served as Co-Chair of the Committee on Energy and the Environment. From 2000-2014 Skip was a Trustee of the New Canaan Nature Center and was president of the Nature Center from 2012-2014. He writes and lectures frequently on energy economics and energy policy, and on environmental issues. In his spare time Hobbs manages a family farm in Massachusetts.

<skiphobbs@ammoniteresources.com>